

NO-A164 984	DEPARTMENT OF DEFENSE PRIME CONTRACT AWARDS FISCAL YEAR 1985(U) WASHINGTON HEADQUARTERS SERVICES (DOD) DC DIRECTORATE FOR INFORMATION OPERATIONS AND REPORTS	1/1
UNCLASSIFIED	1985 DIOR/P03-85/02	F/G 15/5 NL

DEPARTMENT OF DEFENSE PRIME CONTRACT AWARDS FISCAL YEAR 1/1
1995(U) WASHINGTON HEADQUARTERS SERVICES (DOD) DC
DIRECTORATE FOR INFORMATION OPERATIONS AND REPORTS
1995 DIOR/P03-85/02 F/G 13/5 NL

UNCLASSIFIED

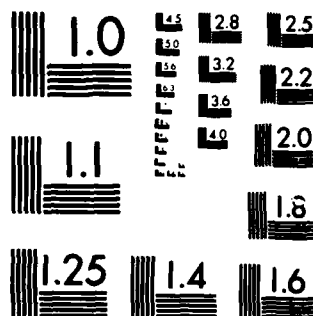
F/G 15/5

NL

END

File name:

1574



MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS-1963-A

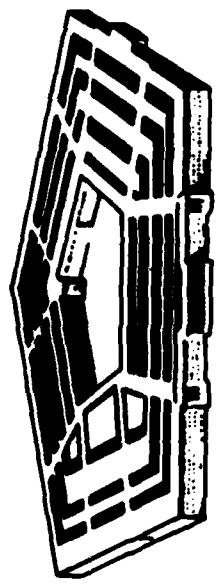
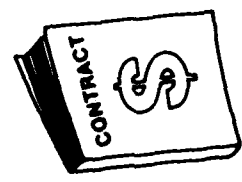
DTIC/3-4112
P03-

DTIC
ELECTE
MAR 05 1986
S D

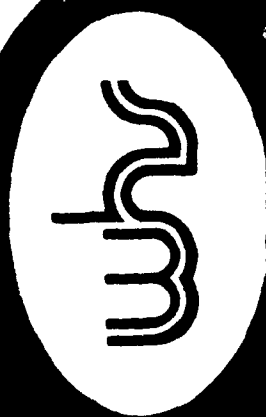
Department of Defense
PRIME CONTRACT AWARDS
Fiscal Year 1985

AD-A164 984

DTIC FILE COPY



DISTRIBUTION STATEMENT A
Approved for public release
Distribution Unlimited



DIRECTORATE FOR INFORMATION
OPERATIONS AND REPORTS (DIOR)

PRIME CONTRACT AWARDS

Fiscal Year 1985

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

~~For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402~~

~~DTIC and NTIS identification number for this publication is DIOR/P03-85/02~~

FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

Accession For	
NTIS CRA&I	<input checked="" type="checkbox"/>
DTIC TAB	<input type="checkbox"/>
Unannounced	<input type="checkbox"/>
Justification	
By	
Distribution /	
Availability Codes	
Dist	Avail a d/or Special
A-1	

TABLE OF CONTENTS

	PAGE
INTRODUCTION	1
NOTES ON COVERAGE	1
AWARDS BY TYPE OF CONTRACTOR	3
Table 1 - Awards by Type of Contractor	5
Table 2 - Awards by Type of Contractor by Quarter	7
Chart I - Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions	9
Table 3 - Awards by Type of Contractor (by Fiscal Year)	11
Chart II - Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses	13
AWARDS PUBLICIZED TO SMALL BUSINESSES	15
Table 4 - Awards Publicized to Small Businesses	17
AWARDS BY PROCUREMENT PROGRAM	19
Table 5 - Awards by Procurement Program	21
Chart III - Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program	23
Table 6 - Awards by Procurement Program (by Fiscal Year)	25
Table 6a - Awards by Procurement Program, by Department (by Fiscal Year)	29
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION	35
Table 7 - Awards for Research, Development, Test, and Evaluation Work by Type of Contractor (by Fiscal Year)	37
Table 8 - Awards for Research, Development, Test, and Evaluation Work by Procurement Program (by Fiscal Year)	41

TABLE OF CONTENTS (Concluded)

	PAGE
AWARDS BY METHOD OF PROCUREMENT	45
Chart IV - Percent Distribution of DoD Procurement by Extent of Competition According to Defense Component	47
Table 9 - Competition in Procurement	49
Table 10 - Competition in Procurement by Statutory Authority	51
Table 11 - Formally Advertised and Other Awards by Department	53
Table 12 - Formally Advertised and Other Awards (by Fiscal Year)	53
Table 13 - Awards by Statutory Authority	53
Table 13a - Awards by Statutory Authority, According to Awards of \$25,000 and Less and Over \$25,000	53
Table 14 - Awards by Statutory Authority - Number of Procurement Actions	53
Table 15 - Awards by Statutory Authority (by Fiscal Year)	53
AWARDS BY TYPE OF CONTRACT PRICING PROVISION	55
Chart V - Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component	57
Table 16 - Awards by Type of Contract Pricing Provision	59
Table 17 - Awards by Type of Contract Pricing Provision (by Fiscal Year)	65
DOD SMALL BUSINESS SUBCONTRACTING PROGRAM	67
GLOSSARY OF TERMS	69

* With the inception of the Competition in Contracting Act (CICA),
these tables are no longer applicable.

INTRODUCTION

Purpose and Scope

— This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some data reflect fiscal years as early as 1974, providing more than a ten year perspective on Defense procurement.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by method of procurement, and by type of contract pricing provision. Awards publicized to small businesses and awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While many of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite-quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during Fiscal Year 1985 totaled \$163,725,360 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 12,398,566
Work Outside United States	8,611,099
Educational and Nonprofit Institutions	3,129,061
Business Firms Inside United States	<u>139,586,634</u>
	\$163,725,360

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$8,726 million as follows: Army, \$1,790 million; Navy, \$2,904 million; Air Force, \$3,960 million; Defense Logistics Agency, \$27 million; other Defense agencies, \$44 million; and Civil Functions, \$1 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1985 (October 1984 through September 1985) totaled \$163,725 million. This was an increase of \$17,693 million (12.1 percent) over the \$146,032 million awarded during FY 1984. Contract awards to U.S. businesses for work inside the United States increased by \$14,674 million. Awards to or through other Government Agencies increased by \$2,301 million, awards to educational and nonprofit institutions increased by \$419 million and awards for work outside the United States increased by \$300 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$46.9 billion in FY 1976 to \$163.7 billion in FY 1985. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$26,049 million during FY 1985, an increase of \$2,233 million over the \$23,816 million for fiscal year 1984. In terms of net value, small businesses received 18.7 percent of the prime contracts awarded to all business firms for work done in the United States during this period, compared with 19.1 percent for last year.

As shown in Chart 1, 8,615,721 contract actions, or 69.9 percent of the total 12,319,763 actions awarded to business firms, involved small businesses.

DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
1. INTRAGOVERNMENTAL/FMS (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 INTRAGOVERNMENTAL/FMS SUBTOTAL	1,636,354 10,762,212 12,398,566	1,545,527 8,552,565 10,098,092	507,768 2,188,003 2,695,771	476,893 2,158,898 2,635,791	579,023 3,649,976 4,228,999	567,018 2,787,886 3,355,004
2. FOR WORK OUTSIDE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 FOR WORK OUTSIDE U.S. SUBTOTAL	805,585 7,805,514 8,611,099	818,961 7,492,521 8,311,482	389,196 2,816,288 3,205,484	407,770 2,150,851 2,558,621	132,848 935,065 1,067,913	133,118 1,029,842 1,162,760
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	115,826 3,013,235 3,129,061	109,336 2,600,552 2,709,888	52,259 350,532 402,791	51,031 292,109 343,140	22,096 1,050,880 1,072,976	18,340 946,886 965,026
4. SMALL BUSINESS FIRMS IN THE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	5,664,536 20,384,233 26,048,769	5,304,341 18,512,119 23,816,460	1,382,156 6,367,325 7,749,481	1,327,447 5,347,725 6,675,172	1,504,810 5,516,970 7,021,780	1,338,017 4,762,366 6,100,383
5. OTHER BUSINESS FIRMS IN THE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	4,828,751 108,709,114 113,537,865	4,682,170 96,413,518 101,095,688	1,396,192 22,046,818 23,443,010	1,358,853 19,827,401 21,186,254	1,141,747 37,492,948 38,634,695	1,062,455 32,785,406 33,847,861
6. BUSINESS FIRMS FOR WORK IN THE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	10,493,287 129,093,347 139,586,634	9,986,511 114,925,637 124,912,148	2,778,348 28,414,143 31,192,491	2,686,300 25,175,126 27,861,426	2,646,557 43,009,918 45,656,475	2,400,472 37,547,772 39,948,244
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	54.0 15.8 18.7	53.1 16.1 19.1	49.7 22.4 24.8	49.4 21.2 24.0	56.9 12.8 15.4	55.7 12.7 15.3
8. TOTAL (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 GRAND TOTAL	13,051,052 150,674,308 163,725,360	12,460,335 133,571,275 146,031,610	3,727,571 33,768,966 \$37,496,537	3,621,994 29,776,984 \$33,398,978	3,380,524 48,645,839 \$52,026,363	3,118,948 42,312,086 \$45,431,034

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCIES' AWARDS.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 1 (Concluded)
Dod Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1984-FY 1985 A
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
1. INTRAGOVERNMENTAL/FMS (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 INTRAGOVERNMENTAL/FMS SUBTOTAL	351,981 4,406,505 4,758,486	324,993 3,191,385 3,516,378	98,857 266,772 365,629	82,221 192,032 274,253	48,527 26,550 75,077	44,488 22,483 66,971
2. FOR WORK OUTSIDE U.S. C/ (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 FOR WORK OUTSIDE U.S. SUBTOTAL	208,604 1,537,247 1,745,851	198,430 1,450,858 1,649,288	73,222 2,461,593 2,534,815	76,070 2,800,170 2,876,240	353 6,830 7,183	8,741 8,746 5
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	34,341 1,295,355 1,329,696	31,484 1,135,323 1,166,807	1,178 81,380 82,558	1,662 58,625 60,287	4,699 55,811 60,510	5,484 38,451 43,935
4. SMALL BUSINESS FIRMS IN THE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	1,248,245 3,454,463 4,702,708	1,212,201 3,129,131 4,341,332	1,286,413 3,849,495 5,135,908	1,199,436 4,038,118 5,237,554	166,538 716,865 883,403	164,292 763,539 927,831
5. OTHER BUSINESS FIRMS IN THE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	1,505,451 39,260,527 40,765,978	1,542,828 34,622,652 36,165,480	710,997 6,342,616 7,053,613	646,670 5,789,057 6,435,727	30,143 710,589 740,732	31,076 774,786 805,862
6. BUSINESS FIRMS FOR WORK IN THE U.S. (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	2,753,696 42,714,990 45,468,686	2,755,029 37,751,783 40,506,812	1,997,410 10,192,111 12,189,521	1,846,106 9,827,175 11,673,281	196,681 1,427,454 1,624,135	195,368 1,538,325 1,733,693
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	45.3 8.1 10.3	44.0 8.3 10.7	64.4 37.8 42.1	65.0 41.1 44.9	84.7 50.2 54.4	84.1 49.6 53.5
8. TOTAL (A) ACTIONS OF \$25,000 OR LESS (B) ACTIONS OVER \$25,000 GRAND TOTAL	3,348,622 49,954,097 \$53,302,719	3,309,936 43,529,349 \$46,839,285	2,170,667 13,001,856 \$15,172,523	2,006,059 12,878,002 \$14,884,061	250,260 1,516,645 \$1,766,905	245,345 1,608,000 \$1,853,345

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 2
DoD Prime Contract Awards by Quarter
and Type of Contractor, According to Defense
Component: FY 1984-FY 1985 A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR 1985	FISCAL YEAR 1984	FISCAL YEAR 1985	FISCAL YEAR 1984	FISCAL YEAR 1985	FISCAL YEAR 1984
1. INTRAGOVERNMENTAL/FMS						
1ST QTR. OCT-DEC	2,918,970	1,732,713	595,334	291,918	1,082,318	385,324
2ND QTR. JAN-MAR	2,853,293	2,071,749	543,275	772,502	1,011,135	1,230,888
3RD QTR. APR-JUN	2,551,271	2,818,536	809,243	748,359	1,028,882	952,891
4TH QTR. JUL-SEP	12,388,566	10,088,082	2,885,771	2,635,761	4,228,888	3,355,004
INTRAGOVERNMENTAL/FMS SUBTOTAL						
2. FOR WORK OUTSIDE U.S.						
1ST QTR. OCT-DEC	2,282,400	1,357,322	553,391	293,508	120,129	17,871
2ND QTR. JAN-MAR	1,985,355	2,456,098	643,928	592,837	238,411	347,379
3RD QTR. APR-JUN	1,578,854	1,918,482	680,545	561,828	228,487	286,534
4TH QTR. JUL-SEP	2,814,480	2,591,600	1,317,620	1,110,248	481,886	530,376
FOR WORK OUTSIDE U.S. SUBTOTAL						
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
1ST QTR. OCT-DEC	8,611,089	8,311,482	3,205,484	2,558,621	1,067,813	1,182,760
2ND QTR. JAN-MAR	1,080,380	417,088	94,198	55,743	308,815	98,715
3RD QTR. APR-JUN	747,436	869,348	106,558	94,728	213,045	280,743
4TH QTR. JUL-SEP	577,138	823,150	73,157	82,465	282,357	389,488
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL						
4. SMALL BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	3,129,061	2,709,888	402,791	343,140	1,072,976	985,026
2ND QTR. JAN-MAR	5,236,638	3,184,429	1,068,335	395,060	829,539	377,977
3RD QTR. APR-JUN	5,703,786	5,845,633	1,695,501	1,320,177	1,691,055	1,304,791
4TH QTR. JUL-SEP	5,155,742	5,300,286	1,639,055	1,620,850	1,289,139	1,323,157
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL						
5. OTHER BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	9,852,605	9,706,102	3,346,590	3,339,285	3,212,047	3,084,458
2ND QTR. JAN-MAR	26,048,789	23,818,460	7,749,481	6,675,172	7,021,780	6,100,383
3RD QTR. APR-JUN	32,841,393	22,538,579	5,053,693	1,747,708	8,839,898	6,336,606
4TH QTR. JUL-SEP	28,853,821	30,421,238	6,840,858	6,282,755	10,157,998	11,448,199
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL						
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
1ST QTR. OCT-DEC	20,782,942	20,431,480	4,578,574	4,967,017	8,641,025	7,875,088
2ND QTR. JAN-MAR	32,849,739	27,704,381	6,969,085	6,188,776	10,985,773	9,187,768
3RD QTR. APR-JUN	113,537,885	101,085,688	23,443,010	21,186,254	38,638,695	33,847,861
4TH QTR. JUL-SEP	38,177,899	25,703,008	8,122,028	2,142,769	9,889,438	9,714,783
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL						
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
1ST QTR. OCT-DEC	13.7	12.3	17.5	18.4	8.8	5.8
2ND QTR. JAN-MAR	17.5	15.7	19.3	17.4	14.3	10.2
3RD QTR. APR-JUN	19.9	20.6	26.4	24.8	13.0	14.4
4TH QTR. JUL-SEP	23.2	25.9	32.4	29.0	22.8	27.4
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL						
8. TOTAL						
1ST QTR. OCT-DEC	44,438,749	29,211,109	7,334,951	2,783,935	11,181,700	7,228,083
2ND QTR. JAN-MAR	39,223,691	42,973,363	9,959,920	9,072,598	13,309,865	14,612,310
3RD QTR. APR-JUN	30,605,707	30,546,195	7,531,874	8,007,314	11,480,840	10,587,358
4TH QTR. JUL-SEP	48,456,213	43,300,943	12,669,792	13,535,130	16,054,158	13,003,373
GRAND TOTAL						
	163,725,360	146,031,610	\$37,496,537	\$33,398,978	\$52,026,363	\$45,431,034

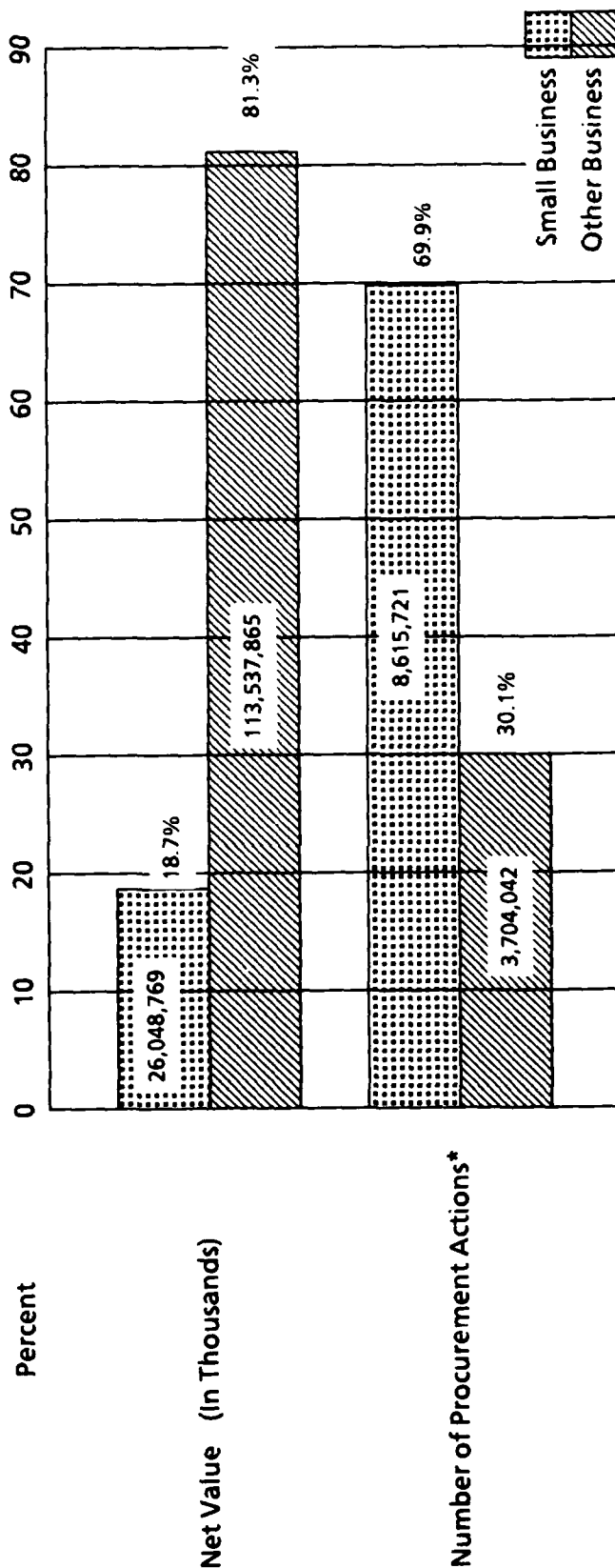
A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES "OTHER DEFENSE AGENCIES" AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 2 (Concluded)
 DoD Prime Contract Awards by Quarter
 and Type of Contractor, According to Defense
 Component: FY 1984-FY 1985 A
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1985	1984	1985	1984	1985	1984
1. INTRAGOVERNMENTAL/FMS						
1ST QTR. OCT-DEC	1,135,917	931,421	69,269	84,183	20,349	10,837
2ND QTR. JAN-MAR	2,095,547	1,279,747	109,571	86,586	18,298	16,157
3RD QTR. APR-JUN	782,288	429,720	100,620	66,120	13,885	15,042
4TH QTR. JUL-SEP	744,734	878,480	87,168	57,384	22,744	25,115
INTRAGOVERNMENTAL/FMS SUBTOTAL	4,758,486	3,519,378	365,628	274,253	75,077	66,971
2. FOR WORK OUTSIDE U.S.						
1ST QTR. OCT-DEC	437,330	229,236	1,133,686	803,841	380	116
2ND QTR. JAN-MAR	256,969	529,578	822,050	981,841	1,475	7,842
3RD QTR. APR-JUN	359,779	283,658	287,740	789,685	3,837	7,882
4TH QTR. JUL-SEP	691,779	806,815	261,329	320,785	1,411	8,746
FOR WORK OUTSIDE U.S. SUBTOTAL	1,755,851	1,869,288	2,534,815	2,876,240	7,183	8,746
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
1ST QTR. OCT-DEC	838,388	234,322	13,192	6,861	8,329	8,583
2ND QTR. JAN-MAR	353,033	232,205	23,170	19,460	1,767	10,634
3RD QTR. APR-JUN	218,072	213,571	11,780	16,173	3,821	10,272
4TH QTR. JUL-SEP	1,328,886	1,168,807	82,558	60,287	60,510	43,935
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	1,538,380	1,168,807	128,580	102,780	83,627	73,820
4. SMALL BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	1,009,196	960,884	2,048,232	1,569,086	210,884	107,871
2ND QTR. JAN-MAR	827,757	1,047,555	1,093,721	1,601,875	185,739	283,388
3RD QTR. APR-JUN	814,008	1,829,472	1,031,065	1,178,018	188,128	238,218
4TH QTR. JUL-SEP	1,851,747	1,803,421	1,862,880	1,888,584	288,641	320,542
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	4,702,708	4,641,332	5,135,908	5,237,554	883,403	827,831
5. OTHER BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	14,042,583	11,489,375	4,210,733	2,433,988	181,409	152,147
2ND QTR. JAN-MAR	8,112,140	8,711,906	1,020,134	2,026,478	187,184	207,757
3RD QTR. APR-JUN	5,930,407	5,740,601	897,361	1,074,471	158,106	217,305
4TH QTR. JUL-SEP	12,680,848	8,223,588	825,385	900,780	203,053	228,653
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	40,765,978	36,165,480	7,053,613	6,435,727	740,732	805,862
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
1ST QTR. OCT-DEC	15,051,779	12,150,259	6,258,965	4,003,064	402,103	258,818
2ND QTR. JAN-MAR	8,039,897	10,758,461	2,113,855	3,628,353	372,803	471,156
3RD QTR. APR-JUN	6,844,415	6,570,073	2,028,426	2,252,480	347,235	453,524
4TH QTR. JUL-SEP	14,532,595	11,077,019	1,788,275	1,789,376	501,884	548,185
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	45,468,686	40,506,812	12,189,521	11,673,281	1,624,135	1,733,683
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
1ST QTR. OCT-DEC	6.7	5.4	32.7	38.2	52.4	41.4
2ND QTR. JAN-MAR	10.3	9.7	51.7	44.1	48.8	55.0
3RD QTR. APR-JUN	13.4	12.6	50.8	52.3	54.2	52.1
4TH QTR. JUL-SEP	10.3	10.7	53.8	48.7	58.5	58.4
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL			42.1	44.9	54.4	53.5
8. TOTAL						
1ST QTR. OCT-DEC	17,281,395	13,545,238	7,474,092	4,877,749	431,141	278,038
2ND QTR. JAN-MAR	11,738,166	13,140,882	3,070,947	4,688,820	407,844	501,893
3RD QTR. APR-JUN	8,162,484	7,958,952	2,428,718	3,125,788	383,508	481,921
4TH QTR. JUL-SEP	18,180,674	12,953,703	2,189,118	2,183,686	539,472	583,373
GRAND TOTAL	\$53,392,719	\$46,839,285	\$15,172,542	\$14,864,061	\$1,768,905	\$1,853,285

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Chart I
Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions: FY 1985



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

Table 3
DoD Prime Contract Awards by Type
of Contractor and Defense Component: FY 1976-1985A

(Amounts in Millions)

TYPE OF CONTRACTOR	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984	FY 1985
TOTAL	\$46,934	\$55,572	\$65,185	\$70,956	\$83,686	\$105,223	\$124,725	\$140,483	\$146,032	\$163,725
Army	10,473 ^B	12,015	14,022	16,131	18,654	24,058	29,745	29,893	33,399	37,497
Navy	15,429	17,584	21,802	23,364	25,371	29,894	39,776	48,658	45,431	52,026
Air Force	15,117	17,955	19,914	20,525	24,681	29,132	34,732	41,836	46,839	53,703
Defense Logistics Agency	5,915	6,779	8,198	7,815	11,262	17,992	15,999	15,196	14,884	15,172
Civil Functions	-	-	-	1,513	1,944	2,057	1,959	1,949	1,884	1,767
Other Defense Agencies	-	1,238	1,249	1,608	1,774	2,090	2,514	3,350	3,626	3,960
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,903	10,098	12,399
Army	1,431	1,453	2,345	2,765	3,899	3,661	4,759	2,808	2,636	2,696
Navy	1,977	1,800	1,997	1,598	1,624	2,073	2,811	3,106	3,355	4,229
Air Force	2,566	2,604	3,057	2,617	4,252	3,677	4,724	3,404	3,516	4,758
Defense Logistics Agency	221	170	171	163	221	221	248	326	274	366
Civil Functions	-	-	-	47	60	43	52	58	67	75
Other Defense Agencies	-	81	97	98	104	123	160	201	250	275
WORK OUTSIDE U.S.	2,255	2,820	4,011	3,877	5,367	6,559	7,522	7,236	8,311	8,611
Army	485	768	854	1,066	1,151	1,821	2,208	2,196	2,559	3,205
Navy	250	309	397	397	485	561	644	982	1,153	1,068
Air Force	758	752	974	1,148	1,099	1,317	1,443	1,302	1,649	1,746
Defense Logistics Agency	762	1,028	1,843	1,227	2,595	2,805	3,188	2,712	2,876	2,535
Civil Functions	-	-	-	-	-	-	-	2	9	7
Other Defense Agencies	-	18	31	29	57	55	40	41	56	50
EDUCATIONAL & NONPROFIT INSTITUTIONS	876	948	1,092	1,247	1,456	1,671	1,984	2,248	2,710	3,129
Army	173	126	137	148	169	211	263	309	343	403
Navy	315	320	398	420	478	509	626	691	955	1,073
Air Force	386	434	480	550	666	770	946	1,081	1,167	1,330
Defense Logistics Agency	-	-	7	7	10	18	21	8	60	83
Civil Functions	-	-	-	-	58	78	34	34	44	60
Other Defense Agencies	-	65	70	74	75	85	95	125	131	180
BUSINESSES FOR WORK IN THE U.S.	37,594	45,595	52,615	58,544	66,704	87,195	102,463	121,096	124,912	139,587
(SUB-TOTAL)										
Army	8,370	9,569	10,886	12,151	13,435	18,366	22,515	24,580	27,861	31,192
Navy	12,887	15,210	19,298	20,950	22,804	26,752	35,695	43,880	39,948	45,656
Air Force	11,407	14,164	15,403	16,210	18,664	23,368	27,619	35,649	40,507	45,469
Defense Logistics Agency	4,930	5,578	6,177	6,409	8,436	14,947	12,542	12,150	11,672	12,190
Civil Functions	-	-	-	1,513	1,826	1,935	1,873	1,854	1,734	1,625
Other Defense Agencies	-	1,074	1,051	1,311	1,539	1,827	2,219	2,882	3,139	3,455
Small Businesses	7,495	8,913	10,101	12,171	13,588	17,770	20,143	22,769	23,816	26,049
Army	2,133	2,329	2,704	3,048	3,240	4,243	5,094	5,604	6,675	7,749
Navy	1,917	2,556	2,634	3,280	3,584	3,999	4,552	5,854	6,100	7,022
Air Force	1,405	1,589	1,903	2,145	2,442	3,010	3,453	3,332	4,341	4,703
Defense Logistics Agency	2,040	2,407	2,704	2,842	3,332	5,374	5,888	6,064	5,238	5,136
Civil Functions	-	-	-	684	750	891	831	910	928	883
Other Defense Agencies	-	132	156	172	240	253	325	404	534	556
Small Businesses Percent of	19.9%	19.6%	19.2%	20.8%	20.4%	20.4%	19.7%	18.8%	19.1%	18.7%
all Businesses	25.5	24.3	25.3	25.1	24.1	23.1	22.6	22.8	24.0	24.8%
Army	14.9	15.5	13.7	15.7	15.7	14.9	12.8	13.3	15.3	15.4%
Navy	12.3	11.9	12.4	13.2	13.1	12.9	12.5	11.0	10.7	10.3%
Air Force	41.4	43.1	43.8	44.5	39.5	36.0	46.9	49.9	44.9	42.1%
Defense Logistics Agency	-	-	-	45.2	41.1	46.1	44.4	49.1	53.5	54.4%
Civil Functions	-	12.3	14.9	13.0	15.6	13.9	14.6	13.5	16.7	16.1%
Other Defense Agencies	-	-	-	-	-	-	-	-	-	-

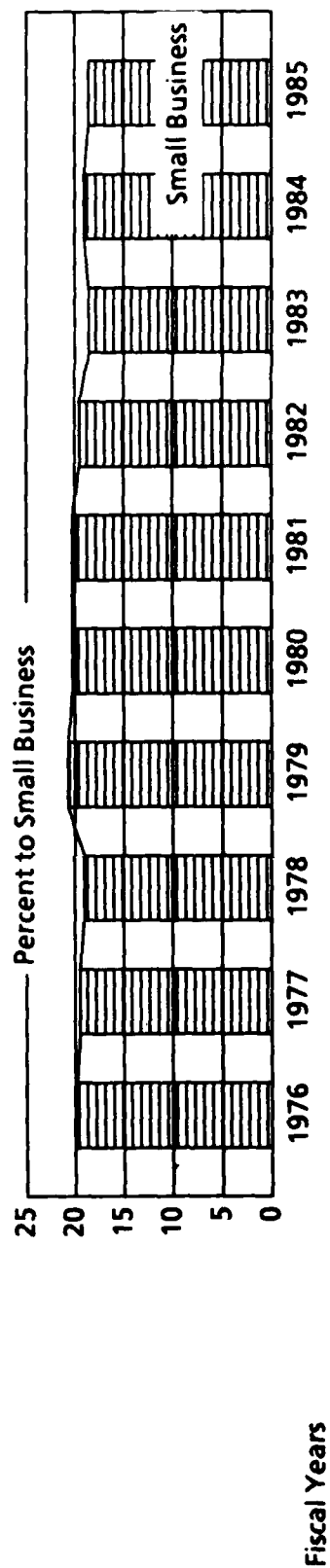
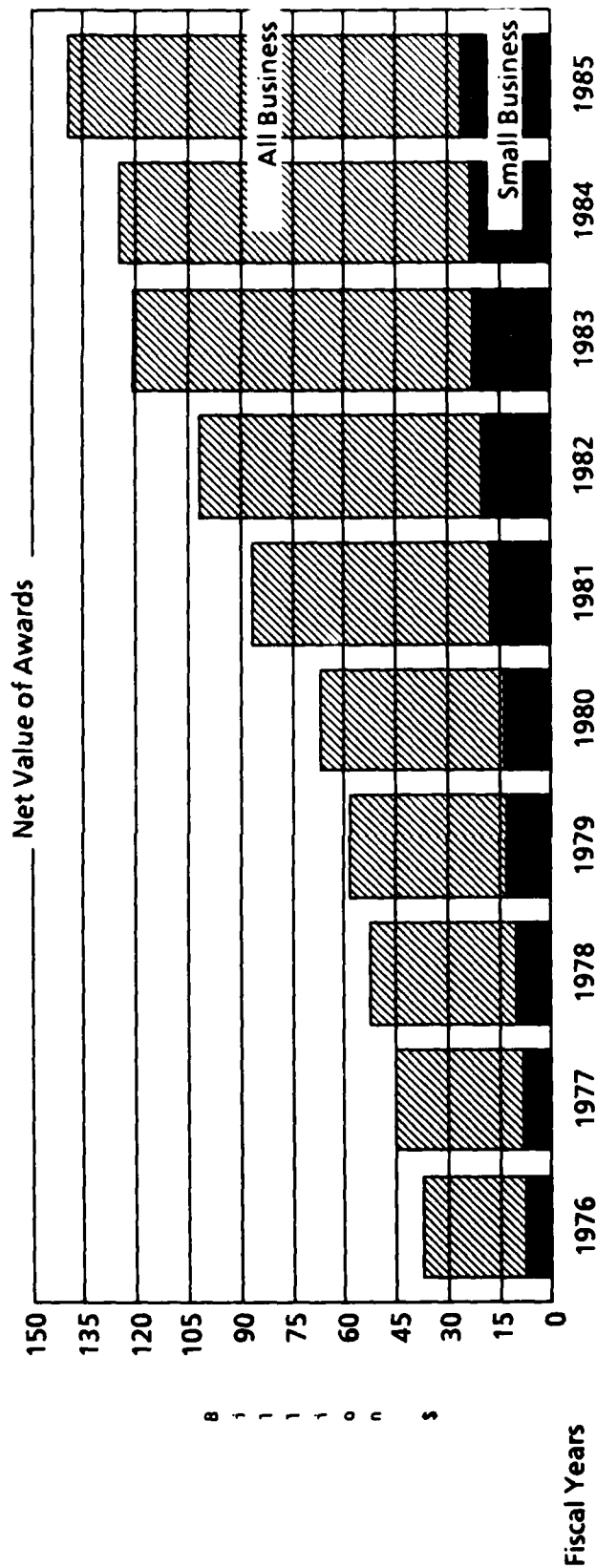
Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

A For definitions and coverage, see Notes on Coverage.

B Army totals for FY 1976 include "CHIPPUS" and "Other Defense Agency" awards. CHIPPUS Awards: FY 1976, \$14 million.

* Less than \$500,000.

Chart II
Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses: FY 1976-1985



AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CBD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not listed in the CBD,

and delivery orders under contracts which were not listed in the CBD.

During FY 1985, 88.5 percent of the total awards to businesses were publicized to small businesses, compared with 83.5 percent during FY 1984. Small businesses did not submit bids on 69.3 percent of these publicized procurements in FY 1985, compared with 68.0 percent in FY 1984. They were successful in bidding on 21.1 percent of the publicized total this year and were unsuccessful bidders on 9.6 percent. During FY 1984 small businesses bid successfully on 22.8 percent of the publicized total and unsuccessfully on 9.1 percent.

The portion of procurement synopsized during October 1984 through September 1985 amounted to 80.6 percent, as compared to 75.3 percent for the same period last year.

Table 4

DoD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1984-FY 1985 A
(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	TOTAL B/						ARMY						NAVY					
	OCT 84-SEP 85			OCT 83-SEP 84			OCT 84-SEP 85			OCT 83-SEP 84			OCT 84-SEP 85			OCT 83-SEP 84		
	AMT	PCT		AMT	PCT		AMT	PCT		AMT	PCT		AMT	PCT		AMT	PCT	
A. METHOD OF PUBLICIZING																		
BUSINESS FIRMS FOR WORK IN THE U.S.																		
PUBLICIZED TO SMALL BUSINESS																		
SYNOPSIS	112,471,623	80.6		94,084,100	75.3		24,598,228	78.9		21,815,302	77.8		38,874,325	85.4		29,728,697	74.4	
NOT SYNOPSIS	198,123	0.1		182,644	0.1		47,978	0.2		70,921	0.3		72,614	0.2		83,717	0.2	
FORMALLY ADVERTISED BUT NOT SYNOPSIS	5,052,284	3.6		4,617,588	3.7		1,238,733	4.0		1,040,555	3.7		1,235,788	2.7		1,003,483	2.5	
REQUESTED FROM SMALL BUSINESS																		
TOTAL, NOT SYNOPSIS	5,250,387	3.8		4,800,232	3.8		1,286,711	4.1		1,111,376	4.0		1,308,402	2.9		1,087,200	2.7	
SYNOPSIS UNKNOWN	5,767,067	4.1		5,418,348	4.3		1,418,661	4.5		1,368,094	4.9		1,532,151	3.4		1,360,869	3.4	
TOTAL, PUBLICIZED TO SMALL BUSINESS	123,489,077	88.5		104,302,678	83.5		27,301,600	87.5		24,092,772	86.5		41,814,878	91.6		32,157,768	80.5	
NOT PUBLICIZED TO SMALL BUSINESS	11,371,337	8.1		16,041,305	12.8		2,531,204	8.1		2,448,448	8.8		2,727,191	6.0		6,750,875	16.9	
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	4,726,220	3.4		4,588,185	3.7		1,359,687	4.4		1,320,208	4.7		1,114,408	2.4		1,039,603	2.6	
TOTAL, BUSINESS FIRMS FOR WORK IN THE U.S.	139,588,634	100.0		124,912,148	100.0		31,192,491	100.0		27,861,428	100.0		45,858,475	100.0		39,948,244	100.0	
EDUCATIONAL & NONPROFIT INSTITUTIONS	3,129,061			2,709,888			402,791			343,140			1,072,978			985,028		
FOR WORK OUTSIDE U.S. C/	8,611,099			8,311,482			3,205,484			2,558,821			1,087,913			1,182,760		
INTRAGOVERNMENTAL/FMS	12,398,566			10,098,092			2,695,771			2,835,791			4,228,999			3,355,004		
TOTAL	163,725,360			146,031,610			\$37,498,537			\$33,398,978			\$52,026,363			\$45,431,034		
B. RESULTS OF PUBLICIZING																		
PUBLICIZED TO SMALL BUSINESS																		
SMALL FIRMS WERE SUCCESSFUL BIDDERS	28,048,789	21.1		23,816,460	22.8		7,749,481	28.4		6,875,172	27.7		7,021,780	18.8		6,100,383	19.0	
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	11,808,713	9.6		9,479,081	9.1		2,566,402	9.4		1,854,343	7.7		2,025,286	4.8		1,844,385	5.7	
SMALL FIRMS DID NOT SUBMIT BIDS	85,529,064	69.3		70,893,132	68.0		16,949,212	62.1		15,524,810	64.4		32,740,491	78.3		24,190,166	75.2	
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	102,531	0.1		114,005	0.1		36,505	0.1		38,847	0.2		27,341	0.1		22,852	0.1	
TOTAL, PUBLICIZED TO SMALL BUSINESS	123,489,077	100.0		104,302,678	100.0		27,301,600	100.0		24,092,772	100.0		41,814,878	100.0		32,157,768	100.0	
A/ FOR DEFINITIONS AND COVERAGE SEE NOTES ON COVERAGE																		
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE																		
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.																		
LESS THAN 0.05 PERCENT																		

Table 4 (Concluded)
DOD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1984-FY 1985 A
 (AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84
	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT	AMT	PCT
A. METHOD OF PUBLICIZING												
BUSINESS FIRMS FOR WORK IN THE U. S.												
PUBLICIZED TO SMALL BUSINESS												
NOT SYNOPSISIZED	37,854,062	83.3	32,138,730	78.3	8,924,848	73.2	8,404,783	72.0	1,308,574	80.8	1,385,192	78.8
FORMALLY ADVERTISED BUT NOT SYNOPSISIZED	13,602	"	7,387	"	42,852	0.3	26,002	0.2	18,283	1.1	14,028	0.8
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	982,848	2.1	803,335	2.0	1,082,948	8.8	1,312,815	11.2	80,580	5.8	128,818	7.3
TOTAL, NOT SYNOPSISIZED	38,836,910	85.4	33,749,052	80.3	9,447,800	82.3	9,743,597	83.4	1,407,437	87.7	1,528,038	86.9
SYNOPSIS UNKNOWN	1,267,987	3.0	1,246,448	3.1	1,303,081	10.7	1,214,887	10.4	168,431	10.4	166,378	9.8
TOTAL, PUBLICIZED TO SMALL BUSINESS	40,104,897	88.4	34,995,500	83.4	11,353,531	93.1	10,958,287	93.9	1,576,878	97.7	1,694,416	96.7
NOT PUBLICIZED TO SMALL BUSINESS	3,884,377	8.5	4,801,331	11.6	141,601	1.2	83,795	0.7	9,007	0.6	12,187	0.7
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	1,195,888	3.3	1,508,581	3.7	694,320	5.7	631,210	5.4	28,250	1.7	28,988	1.7
TOTAL, BUSINESS FIRMS FOR WORK IN THE U. S.	45,488,663	100.0	40,506,812	100.0	12,189,521	100.0	11,673,281	100.0	1,624,135	100.0	1,733,693	100.0
EDUCATIONAL & NONPROFIT INSTITUTIONS	1,329,686		1,186,807		82,558		60,287		60,510		43,935	
FOR WORK OUTSIDE U. S. C/	1,745,851		1,649,288		2,534,815		2,876,240		7,183		8,746	
INTRAGOVERNMENTAL/FMS	4,758,486		3,514,378		365,620		274,253		75,077		66,971	
TOTAL	\$53,302,718		\$46,839,285		\$15,172,523		\$14,884,061		\$1,766,905		\$1,853,345	
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS												
SMALL FIRMS WERE SUCCESSFUL BIDDERS	4,702,708	11.7	4,341,332	12.7	5,135,908	45.2	5,237,554	47.8	883,403	55.7	927,831	54.8
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	1,828,808	4.8	1,080,854	3.1	4,812,901	43.3	4,281,083	39.2	203,740	12.7	312,057	18.4
SMALL FIRMS DID NOT SUBMIT BIDS	33,447,242	83.4	28,760,887	84.1	1,288,024	11.3	1,408,169	12.9	489,842	31.5	450,542	26.8
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	19,752		34,247	0.1	16,668	0.1	13,451	0.1	1,893	0.1	2,087	0.1
TOTAL, PUBLICIZED TO SMALL BUSINESS	40,088,810	100.0	34,196,900	100.0	11,353,531	100.0	10,958,287	100.0	1,586,878	100.0	1,692,517	100.0

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1984 and FY 1985, and in Table 6 for FY 1974 through FY 1985. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1974 through FY 1985.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1985 totaled

\$139,587 million, \$14,675 million (11.7 percent) higher than last year. A comparison of FY 1984 and FY 1985 totals shows an increase in all major categories. The largest increases within the procurement programs were in: airframes and related assemblies and spares, \$2,405 million; electronics and communications equipment, \$2,344 million; aircraft engines and spares, \$2,231 million; missile and space systems, \$2,005 million; construction, \$1,215 million; and ships, \$1,051 million.

Table 5

DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

PROCUREMENT CONTRACT	OCTOBER 1984		SEPTEMBER 1985		OCTOBER 1983		SEPTEMBER 1984	
	T O T A L	PCT	SMALL BUSINESS	PCT	T O T A L	PCT	SMALL BUSINESS	PCT
AMOUNT	AMOUNT		AMOUNT		AMOUNT		AMOUNT	
TOTAL	163,725,360				146,031,610			
INTRAGOVERNMENTAL/FMS	12,398,566				10,098,092			
FOR WORK OUTSIDE U.S. B/	8,611,099				8,311,482			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,129,061				2,709,888			
BUSINESS FIRMS FOR WORK IN U.S.	139,586,634	100.0	26,048,769	18.7	124,912,148	100.0	23,816,460	19.1
MAJOR HARD GOODS								
AIRCRAFT	21,900,722	15.7	396,442	1.8	19,495,686	15.6	316,961	1.6
AIRFRAMES & RELATED ASSEMBLIES & SPARES	7,306,543	5.2	292,404	4.0	5,075,527	4.1	227,557	4.5
AIRCRAFT ENGINES & RELATED SPARES	5,372,315	3.8	492,549	9.2	4,663,337	3.7	452,013	9.7
OTHER AIRCRAFT EQUIPMENT & SUPPLIES	34,579,580	24.8	1,181,395	3.4	29,234,550	23.4	996,531	3.4
AIRCRAFT SUBTOTAL								
MISSILE & SPACE SYSTEMS	18,667,899	13.4	453,777	2.4	16,663,293	13.3	426,501	2.6
SHIPS	10,404,343	7.5	1,298,853	12.5	9,353,141	7.5	1,217,888	13.0
TANK AUTOMOTIVE	3,057,698	2.2	250,749	8.2	3,164,346	2.5	136,519	4.3
COMBAT VEHICLES	2,094,558	1.5	671,192	32.0	1,825,217	1.5	739,917	40.5
NON-COMBAT VEHICLES	5,152,256	3.7	921,941	17.9	4,989,563	4.0	876,436	17.6
TANK AUTOMOTIVE SUBTOTAL								
WEAPONS	2,618,277	1.9	252,562	9.6	2,425,864	1.9	219,236	9.0
AMMUNITION	4,684,833	3.4	643,163	13.7	3,955,411	3.2	495,753	12.5
ELECTRONICS AND COMMUNICATION EQUIPMENT	22,037,658	15.8	2,049,910	9.3	19,692,514	15.8	1,622,266	8.2
MAJOR HARD GOODS SUBTOTAL	98,144,846	70.3	6,801,601	6.9	86,315,336	69.1	5,854,611	6.8
SERVICES	9,126,012	6.5	2,600,109	28.5	8,478,023	6.8	2,274,420	26.8
ALL OTHER								
SUBSISTENCE	1,023,603	0.7	423,905	41.4	1,112,171	0.9	472,776	42.5
TEXTILES, CLOTHING, & EQUIPAGE	1,143,180	0.8	946,738	82.8	1,086,823	0.9	814,560	74.9
FUELS & LUBRICANTS	6,168,132	4.4	1,604,712	26.0	6,208,095	5.0	2,009,134	32.4
PETROLEUM	130,135	0.1	86,237	66.3	105,541	0.1	83,025	78.7
OTHER FUELS & LUBRICANTS	9,087	*	8,069	88.8	12,363	*	3,770	30.5
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIPMENT	6,307,354	4.5	1,699,018	26.9	6,325,999	5.1	2,095,929	33.1
FUELS & LUBRICANTS SUBTOTAL								
MISCELLANEOUS HARD GOODS	138,780	0.1	62,153	44.8	152,377	0.1	73,282	48.1
BUILDING SUPPLIES	3,795	*	979	25.8	1,738	*	535	30.8
TRANSPORTATION EQUIPMENT	306,169	0.2	92,187	30.1	285,037	0.2	64,647	22.7
PRODUCTION EQUIPMENT	144,144	0.1	21,109	14.6	248,716	0.2	23,054	9.3
CONSTRUCTION EQUIPMENT	364,937	0.3	88,076	24.1	359,121	0.3	112,745	31.4
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	80,137	0.1	16,931	21.1	141,870	0.1	34,962	24.6
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	200,807	0.1	78,126	38.9	155,153	0.1	47,383	30.5
MATERIALS HANDLING EQUIPMENT	4,223,963	3.0	1,798,414	42.6	3,592,656	2.9	1,626,398	45.3
ALL OTHER SUPPLIES & EQUIPMENT	5,462,732	3.9	2,157,975	39.5	4,936,668	4.0	1,983,006	40.2
MISCELLANEOUS HARD GOODS SUBTOTAL								
CONSTRUCTION	7,885,620	5.6	5,754,887	73.0	6,670,617	5.3	5,016,817	75.2
ALL ACTIONS OF \$25,000 OR LESS	10,493,287	7.5	5,664,536	54.0	9,986,511	8.0	5,304,341	53.1
ALL OTHER SUBTOTAL	32,315,776	23.2	16,647,059	51.5	30,118,789	24.1	15,687,429	52.1

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

* LESS THAN 0.05 PERCENT.

Chart III
Net Value of DoD Prime Contract Awards to All Businesses and Percent
Distribution to Small Businesses, by Procurement Program: FY 1984-1985

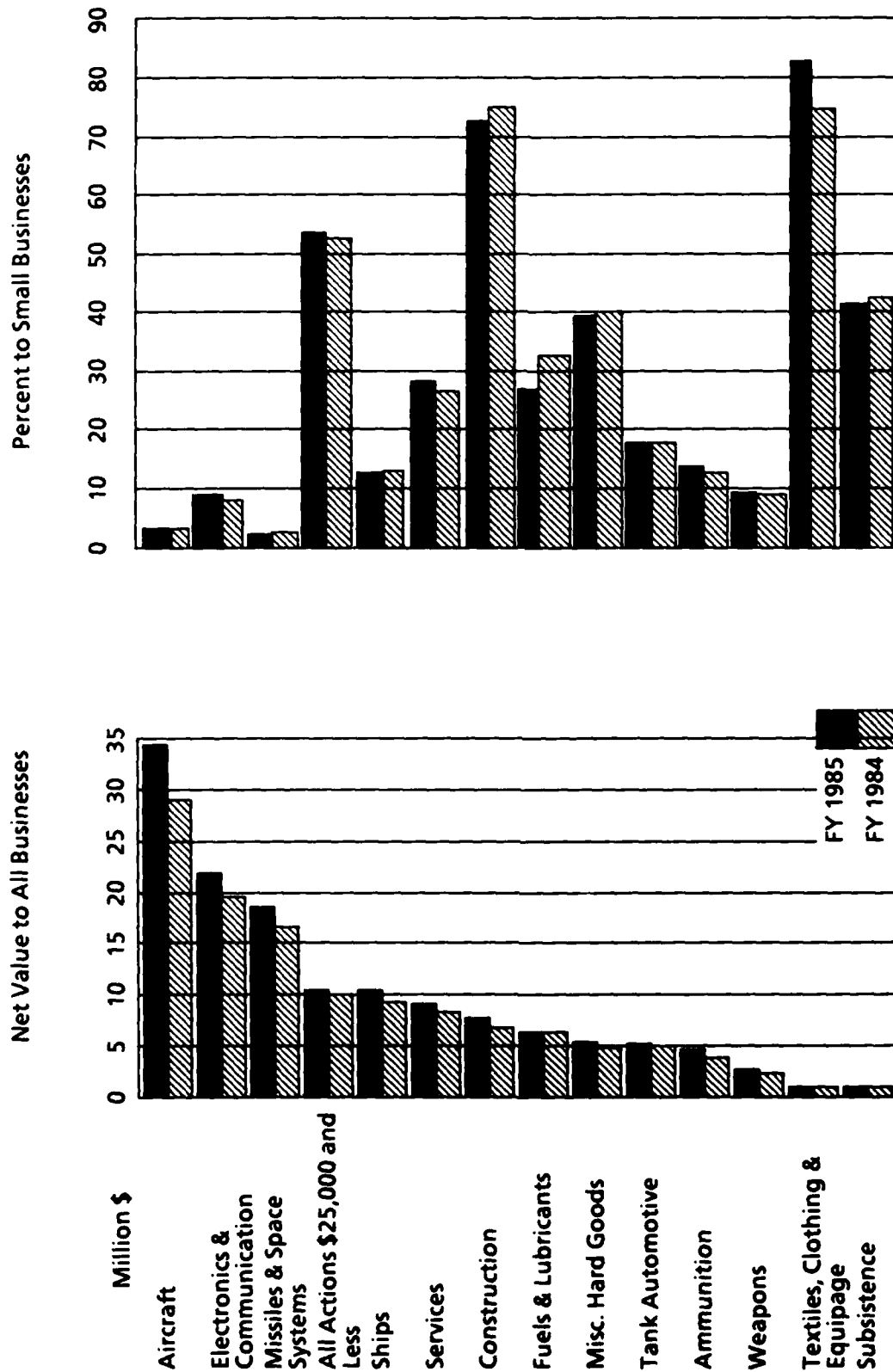


Table 6
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1974-FY 1976A

PROCUREMENT PROGRAM	NET VALUE (\$000)				PERCENT		
	FY 1974	FY 1975	FY 1976		FY '74	FY '75	FY '76
TOTAL	\$40,131,124 ^B	\$45,758,298 ^B	\$46,934,231 ^B				
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,340,449	5,040,952	6,194,527				
	2,389,535	2,402,827	2,255,364				
	895,118	845,829	876,996				
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$33,233,862	\$37,114,878	\$37,593,830		100.0	100.0	100.0
MAJOR H490 GOODS (SUB-TOTAL)	20,760,171	22,183,743	22,794,566		62.5	59.9	60.6
Aircraft and Space Systems	6,480,779	6,700,514	7,030,413		19.5	18.1	18.7
Ships	4,225,507	4,595,021	4,717,156		12.7	12.4	12.5
Tank-Automotive	3,704,370	3,536,117	3,791,679		11.1	9.5	10.1
Weapons	724,467	948,889	1,320,870		2.2	2.6	3.5
Ammunition	392,245	437,745	511,817		1.2	1.2	1.4
Electronics and Communications	1,535,389	1,294,787	945,607		4.6	3.5	2.5
Equipment	3,697,414	4,671,070	4,477,024		11.1	12.6	11.9
SERVICES	2,667,590	3,064,475	3,194,361		8.0	8.3	8.5
ALL OTHER (SUB-TOTAL)	9,806,101	11,865,660	11,604,903		29.5	31.8	30.9
Subsistence	975,294	1,052,515	1,038,495		2.9	2.8	2.8
Textiles, Clothing, and Equipage	487,602	458,326	478,942		1.5	1.2	1.3
Fuels and Lubricants	1,680,453	2,160,054	2,268,455		5.1	5.8	6.0
Miscellaneous Hard Goods	1,284,986	1,387,550	1,586,212		3.9	3.7	4.2
Construction	1,675,566	2,707,025	2,247,224		5.0	7.3	6.0
All Actions of \$10,000 or Less	3,682,200	4,101,190	4,185,585		11.1	11.0	11.1
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$6,487,091	\$7,414,369	\$7,495,181		19.5	20.0	19.9
MAJOR H490 GOODS (SUB-TOTAL)	1,391,747	1,495,079	1,538,543		6.7	6.7	6.7
Aircraft and Space Systems	119,014	1,227,765	1,209,754		2.8	3.4	3.0
Ships	132,126	133,464	128,334		2.7	2.9	2.7
Tank-Automotive	235,061	257,766	313,762		6.4	7.3	8.3
Weapons	129,403	128,893	205,417		19.2	13.6	15.6
Ammunition	55,721	106,552	110,630		16.8	24.3	21.6
Electronics and Communications	250,474	191,607	176,678		16.3	14.8	18.7
Equipment	404,948	449,232	393,968		11.0	9.6	8.8
SERVICES	583,303	640,341	713,862		21.9	20.9	22.3
ALL OTHER (SUB-TOTAL)	4,512,041	5,278,949	5,242,776		46.0	44.5	45.2
Subsistence	444,506	450,285	439,161		45.6	42.8	42.3
Textiles, Clothing, and Equipage	309,118	292,835	327,914		62.1	63.9	68.5
Fuels and Lubricants	413,781	604,078	741,543		24.5	28.0	32.7
Miscellaneous Hard Goods	467,692	511,958	474,233		36.4	36.9	34.2
Construction	1,134,743	1,461,909	1,250,487		67.7	54.0	55.6
All Actions of \$10,000 or Less	1,742,201	1,957,884	2,009,438		47.3	47.7	48.0

A For definitions and coverage, see Notes on Coverage.

B Includes awards for CHAMPUS: FY 1974, \$382,059; FY 1975, \$354,012; FY 1976, \$13,514.

Table 6 (Continued)
Dod Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1977-FY 1979A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1977	FY 1978	FY 1979	FY '77	FY '78	FY '79
TOTAL	\$55,571,616	\$65,184,850	\$70,956,014			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	6,208,151 2,819,895 948,360	7,467,021 4,010,760 1,092,242	7,287,783 3,877,054 1,246,788			
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$45,595,210	\$52,614,827	\$58,544,389	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	29,317,591	34,320,687	37,482,290	64.3	65.2	64.1
Aircraft	1,158,577	1,075,047	1,162,623	19.2	20.9	19.9
Missile and Space Systems	2,555,008	2,540,182	2,628,833	12.5	12.5	11.9
Ships	4,324,372	5,441,144	6,028,833	3.0	10.3	11.3
Tank-Automotive	1,764,556	2,011,284	2,106,987	3.9	3.8	3.6
Weapons	1,646,920	2,842,509	3,917,314	1.4	5.4	6.6
Armament	1,389,948	1,579,900	1,773,007	3.0	3.0	3.0
Electronics and Communications Equipment	6,639,677	6,910,621	8,362,638	14.6	13.1	14.3
SERVICES	3,382,781	4,554,033	4,510,041	7.4	8.7	7.7
ALL OTHER (SUB-TOTAL)	12,894,838	13,740,107	16,552,058	28.3	28.1	28.2
Subsistence	1,158,577	1,125,574	1,325,400	2.5	2.1	2.3
Textiles, Clothing, and Equipage	544,747	680,169	547,803	1.2	1.3	0.9
Fuels and Lubricants	2,525,577	2,880,430	3,052,819	5.5	5.5	5.2
Miscellaneous Hard Goods	1,774,068	2,005,122	2,423,621	3.9	3.8	4.1
Construction	2,564,320	2,385,388	3,098,192	5.6	4.5	6.8
All Actions of \$10,000 or Less	4,327,549	4,663,424	5,204,223	9.5	8.9	8.9
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$8,913,487	\$10,101,310	\$12,170,749	19.5	19.2	20.8
MAJOR HARD GOODS (SUB-TOTAL)	2,113,092	2,428,639	2,865,662	7.2	7.0	7.7
Aircraft	309,091	386,436	435,695	3.4	3.7	3.8
Missile and Space Systems	114,826	205,746	238,327	3.1	3.1	3.6
Ships	439,654	471,161	587,070	10.4	8.6	9.7
Tank-Automotive	235,628	306,618	352,177	13.1	15.3	16.7
Weapons	135,384	155,950	141,412	13.1	18.5	15.4
Armament	236,867	203,115	284,323	17.0	12.8	16.0
Electronics and Communications Equipment	583,642	697,613	826,658	8.7	10.0	9.9
SERVICES	803,768	975,464	1,151,328	23.7	21.4	25.5
ALL OTHER (SUB-TOTAL)	5,996,627	6,667,207	8,153,759	46.5	48.7	49.3
Subsistence	489,038	466,344	594,342	43.0	41.4	44.8
Textiles, Clothing, and Equipage	376,009	514,029	374,395	69.0	75.5	68.3
Fuels and Lubricants	855,653	966,797	1,136,039	33.8	33.5	37.2
Miscellaneous Hard Goods	646,793	791,952	899,233	36.4	37.1	34.3
Construction	1,518,373	1,689,609	2,579,197	59.2	64.5	59.9
All Actions of \$10,000 or Less	2,101,461	2,268,476	2,570,553	48.5	49.4	51.1

A For definitions and coverage, see Notes on Coverage.

Table 6 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1980-FY 1982A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1980	FY 1981	FY 1982	FY '80	FY '81	FY '82
TOTAL INTRA-GOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NON-PROFIT INSTITUTIONS	\$83,686,442 10,159,600 5,366,304 1,456,299	\$105,222,886 9,798,208 6,558,798 1,671,352	\$124,724,875 12,755,040 7,522,294 1,984,448			
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$66,703,739	\$87,194,528	\$102,463,093	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	40,978,875	53,321,936	67,870,460	61.4	61.2	66.2
Aircraft	12,485,263	16,538,058	21,132,884	18.7	19.0	20.6
Missile and Space Systems	7,889,975	10,232,085	12,711,620	11.8	11.7	12.4
Ships	5,955,170	7,333,249	9,557,419	8.9	8.5	9.3
Tank/Automotive	2,115,094	3,848,480	4,355,915	3.2	4.4	4.3
Weapons	1,041,943	1,523,192	2,331,955	1.6	1.7	2.3
Ammunition	1,863,660	2,053,861	3,560,449	2.8	2.4	3.5
Electronics and Communications						
Equipment	9,577,770	11,733,011	14,220,218	14.4	13.5	13.9
SERVICES	5,896,879	5,845,754	7,888,730	8.9	5.7	7.7
ALL OTHER (SUB-TOTAL)	19,827,885	28,026,838	26,703,903	29.7	32.1	26.1
Subsistence	1,241,849	1,620,734	1,553,428	2.0	1.8	1.5
Textiles, Clothing, and Equipment	4,821,201	8,661,535	1,015,913	7.2	10.0	1.0
Fuels and Lubricants	4,565,129	10,331,984	7,666,242	6.9	11.9	7.5
Miscellaneous Hard Goods	2,960,240	3,680,716	4,375,529	4.4	4.2	4.3
Construction	4,338,427	6,944,686	5,322,682	6.5	5.7	5.2
All Actions of \$10,000 or Less	5,781,129	6,573,883	6,710,088	8.7	7.5	6.6
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$13,588,494	\$17,769,994	\$20,143,383	20.4	20.4	19.7
MAJOR HARD GOODS (SUB-TOTAL)	3,109,883	3,870,867	4,875,156	7.6	7.2	7.2
Aircraft	497,230	576,900	714,957	4.0	3.5	3.7
Missile and Space Systems	257,906	337,100	343,705	3.3	3.2	2.7
Ships	694,387	1,006,629	1,072,939	11.7	13.2	13.2
Tank/Automotive	335,007	450,789	509,176	13.8	11.7	18.9
Weapons	165,037	177,154	202,753	15.1	11.6	8.7
Ammunition	229,382	284,123	437,177	12.3	12.9	12.3
Electronics and Communications						
Equipment	925,934	1,058,192	1,294,429	9.7	9.0	9.1
SERVICES	1,473,707	1,556,255	1,828,608	25.0	26.6	23.2
ALL OTHER (SUB-TOTAL)	9,004,804	12,342,872	13,439,619	45.4	44.0	50.3
Subsistence	545,780	683,623	533,993	40.7	41.0	40.8
Textiles, Clothing, and Equipment	608,880	844,411	798,317	74.2	74.4	78.6
Fuels and Lubricants	1,285,931	2,854,386	3,150,058	28.0	27.6	41.1
Miscellaneous Hard Goods	1,016,513	1,537,683	1,744,536	34.3	41.9	39.3
Construction	2,591,690	3,123,534	3,216,307	59.9	53.2	66.1
All Actions of \$10,000 or Less	2,956,110	3,519,235	3,596,408	51.1	53.5	53.6

A For definitions and coverage, see Notes on Coverage.

Table 6 (Concluded)
DOD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1983-FY 1985A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1983	FY 1984	FY 1985	FY 83	FY 84	FY 85
TOTAL	\$140,482,972	\$146,031,610	\$163,725,360			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	9,902,800 7,236,372 2,247,933	10,098,092 8,311,482 2,709,888	12,398,566 8,611,099 3,129,061			
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$121,095,867	\$124,912,148	\$139,586,634	100.0	100.0	100.0
MAJOR HEAD GOODS (SUB-TOTAL)	80,806,612	86,315,336	98,144,846	66.7	69.1	70.3
Aircraft	26,297,322	29,234,550	34,579,580	21.7	23.4	24.8
Missile and Space Systems	14,689,528	16,663,293	18,667,899	12.1	13.3	13.4
Ships	12,818,867	9,353,141	10,404,343	10.6	7.5	7.5
Tank-Automotive	4,664,358	4,989,563	5,152,256	3.9	4.0	3.7
Weapons	2,439,970	2,425,864	2,618,277	2.0	1.9	1.9
Ammunition	3,199,429	3,955,411	4,684,833	2.6	3.2	3.4
Electronics and Communications Equipment	16,597,137	19,693,514	22,037,658	13.8	15.8	15.8
SERVICES	10,397,348	8,478,023	9,126,012	8.6	6.8	6.5
ALL OTHER (SUB-TOTAL)	29,891,907	30,118,789	32,315,776	24.7	24.1	23.2
Subsistence	1,090,055	1,112,171	1,023,603	0.9	0.9	0.7
Textiles, Clothing, and Equipage	1,091,401	1,086,823	1,143,180	0.9	0.9	0.8
Fuels and Lubricants	6,901,100	6,325,999	6,307,354	5.7	5.1	4.5
Miscellaneous Hard Goods	4,707,105	4,936,668	5,462,732	3.9	4.0	3.9
Construction	6,106,135	6,670,617	7,885,620	5.0	5.3	5.6
All Actions of \$25,000 or Less	9,996,111	9,986,511	10,493,287	8.3	8.0	7.5
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$22,768,738	\$23,816,460	\$26,048,769	18.8	19.1	18.7
MAJOR HEAD GOODS (SUB-TOTAL)	4,992,618	5,854,611	6,801,601	6.2	6.8	6.9
Aircraft	755,526	996,531	1,181,395	2.9	3.4	3.4
Missile and Space Systems	385,071	426,501	453,777	2.6	2.6	2.4
Ships	1,016,742	1,217,888	1,298,853	7.9	13.0	12.5
Tank-Automotive	862,574	876,436	921,981	18.5	17.6	17.9
Weapons	163,180	219,236	252,582	6.7	9.0	9.6
Ammunition	469,964	495,753	643,163	14.7	12.5	13.7
Electronics and Communications Equipment	1,339,561	1,622,266	2,049,910	8.0	8.2	9.3
SERVICES	2,229,732	2,274,420	2,600,109	21.5	26.8	28.5
ALL OTHER (SUB-TOTAL)	15,546,388	15,687,429	16,647,059	52.0	52.1	51.5
Subsistence	429,541	472,776	423,905	39.4	42.5	41.4
Textiles, Clothing, and Equipage	926,279	814,560	946,738	84.9	75.0	82.8
Fuels and Lubricants	3,084,016	2,095,929	1,699,018	44.7	33.1	26.9
Miscellaneous Hard Goods	1,629,796	1,983,006	2,157,975	34.6	40.2	39.5
Construction	4,163,563	5,016,817	5,754,887	68.2	75.2	73.0
All Actions of \$25,000 or Less	5,313,193	5,304,341	5,664,556	53.2	53.1	54.0

A For definitions and coverage, see Notes on Coverage.

Table 6a

**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1974-FY 1975^A**

(Amounts in Thousands)

MAJOR PROGRAM		TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1974						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.		\$33,233,862	\$7,596,894 ^B	\$11,854,427	\$9,448,113	\$4,324,428
MAJOR HARD GOODS (SUB-TOTAL)		\$20,760,171	\$4,495,823	\$9,192,806	\$6,911,462	\$159,080
Aircraft		6,480,779	1,542,039	2,032,195	3,794,317	12,228
Missile and Space Systems		4,325,507	1,242,631	1,210,190	1,772,340	346
Ships		3,704,370	7,630	3,671,827	358	24,555
Tank-Automotive		724,467	678,325	2,413	30,689	13,040
Weapons		392,245	155,674	180,906	55,376	289
Ammunition		1,535,389	1,068,042	358,505	108,878	14
Electronics & Communications Equip.		3,697,414	702,482	1,736,770	1,149,554	108,608
SERVICES		\$2,867,590	\$944,997	\$889,052	\$821,073	\$12,468
ALL OTHER (SUB-TOTAL)		\$9,806,101	\$2,155,074	\$1,782,569	\$1,715,578	\$4,152,880
Subsistence		975,294	169,720	36,934	74,932	693,708
Textiles, Clothing, and Equipage		497,602	23,290	10,322	12,995	451,295
Fuels and Lubricants		1,690,453	4,851	9,250	179,541	1,675,416
Miscellaneous Hard Goods		1,284,986	236,301	166,448	179,541	702,896
Construction		1,675,566	726,450	812,421	274,858	1,837
All Actions of \$10,000 or Less		3,882,200	994,462	887,194	1,172,516	627,928
FISCAL YEAR 1975						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.		\$37,114,878	\$8,533,495 ^B	\$13,374,410	\$10,418,488	\$4,788,505
MAJOR HARD GOODS (SUB-TOTAL)		\$22,183,743	\$4,540,880	\$9,902,671	\$7,485,250	\$194,942
Aircraft		6,700,514	497,292	2,615,234	3,573,583	14,325
Missile and Space Systems		4,595,021	1,210,838	1,451,618	1,930,763	1,802
Ships		3,536,117	7,810	3,488,509	247	39,551
Tank-Automotive		948,889	897,231	4,606	34,857	11,995
Weapons		437,745	191,484	163,966	81,852	443
Ammunition		1,294,387	890,517	283,248	140,347	275
Electronics & Communications Equip.		4,671,070	845,708	1,975,290	1,723,521	126,551
SERVICES		\$3,064,475	\$932,951	\$1,139,138	\$982,109	\$10,277
ALL OTHER (SUB-TOTAL)		\$11,866,560	\$3,059,664	\$2,272,601	\$1,951,109	\$4,583,286
Subsistence		1,052,515	206,578	42,231	91,578	712,128
Textiles, Clothing, and Equipage		458,326	38,203	12,515	11,594	396,014
Fuels and Lubricants		2,160,054	8,342	205,325	204,513	2,117,976
Miscellaneous Hard Goods		1,387,550	305,736	205,325	204,513	671,976
Construction		2,707,025	1,408,183	988,498	299,152	1,192
All Actions of \$10,000 or Less		4,101,150	1,092,622	986,660	1,327,923	583,985

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1976-FY 1977A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1976					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,369,760 ^B	\$12,887,877	\$11,406,581	\$4,929,612
MAJOR HQD GOODS (SUB-TOTAL)	\$22,794,566	\$4,500,939	\$9,661,048	\$8,470,164	\$162,415
Aircraft	7,030,413	518,184	1,894,803	4,508,493	8,933
Missile and Space Systems	4,717,156	1,026,502	1,742,123	1,948,343	188
Ships	3,791,679	5,351	3,755,669	255	30,404
Tank-Automotive	1,320,870	1,265,753	1,341	42,122	11,654
Weapons	511,817	233,117	194,958	83,318	424
Ammunition	945,607	571,603	265,320	108,642	42
Electronics & Communications Equip.	4,477,024	880,429	1,806,834	1,578,991	110,770
SERVICES	\$3,194,361	\$1,015,070	\$1,113,444	\$1,057,302	\$8,545
ALL OTHER (SUB-TOTAL)	\$11,604,903	\$2,853,751	\$2,113,385	\$1,879,115	\$4,758,652
Subsistence	1,038,485	172,955	32,258	80,638	752,634
Textiles, Clothing, and Equipage	4,788,942	38,177	13,616	13,286	413,863
Fuels and Lubricants	2,268,455	28,646	20,312	21,990	2,197,507
Miscellaneous Hard Goods	1,386,212	288,750	194,868	216,260	676,334
Construction	2,247,224	1,210,171	845,164	191,268	621,621
All Actions of \$10,000 or Less	4,185,585	1,105,052	1,007,167	1,355,673	717,693
FISCAL YEAR 1977					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$45,595,210 ^B	\$9,568,585	\$15,210,439	\$14,163,963	\$5,578,142
MAJOR HQD GOODS (SUB-TOTAL)	\$29,317,591	\$5,928,373	\$11,953,056	\$10,851,445	\$202,083
Aircraft	9,067,109	819,997	2,817,558	5,418,473	11,065
Missile and Space Systems	5,555,009	1,219,368	5,113,181	2,222,295	1,185
Ships	4,224,372	5,906	4,172,202	883	45,381
Tank-Automotive	1,794,556	1,740,507	8,634	30,650	14,776
Weapons	646,920	318,098	195,437	121,458	2,001
Ammunition	1,389,948	903,101	309,092	177,744	11
Electronics & Communications Equip.	6,639,677	921,396	2,336,952	2,879,942	128,684
SERVICES	\$3,382,781	\$519,956	\$993,681	\$1,227,837	\$8,300
ALL OTHER (SUB-TOTAL)	\$12,894,838	\$3,120,256	\$2,263,702	\$2,084,681	\$5,367,759
Subsistence	1,158,517	214,869	33,657	85,509	824,442
Textiles, Clothing, and Equipage	5,444,747	64,863	17,325	16,051	446,497
Fuels and Lubricants	2,525,517	7,914	12,264	13,354	2,492,045
Miscellaneous Hard Goods	1,774,068	366,387	301,062	275,681	815,857
Construction	2,564,320	1,328,486	897,332	320,469	8,140
All Actions of \$10,000 or Less	4,327,549	1,137,037	1,002,062	1,313,617	780,778

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)

DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1978-FY 1979A

(Amounts in Thousands)

MAJOR PROGRAM		TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1978							
ALL BUSINESS FIRMS FOR WORK IN THE U.S.		\$52,614,827 ^B	\$10,685,962	\$19,298,388	\$15,402,757	\$6,176,951	
MAJOR H&RD GOODS (SUB-TOTAL)		\$34,320,687	\$7,097,347	\$14,905,571	\$11,730,900	\$235,639	
Aircraft		10,975,047	1,035,588	3,479,542	6,440,634	19,183	
Missile and Space Systems		6,560,182	1,421,493	3,010,762	2,127,219	483	
Ships		5,441,144	9,877	5,389,711	8,662	32,894	
Tank-Automotive		# 2,011,284	1,936,544	7,651	49,025	17,665	
Weapons		842,509	468,341	188,082	185,412	17,674	
Ammunition		1,579,900	1,167,959	238,934	172,827	180	
Electronics & Communications Equip.		6,910,621	1,057,545	2,590,789	2,747,121	164,560	
SERVICES		\$4,554,033	\$610,779	\$1,907,705	\$1,385,047	\$8,890	
ALL OTHER (SUB-TOTAL)		\$13,740,107	\$2,977,836	\$2,485,112	\$2,286,810	\$5,932,422	
Subsistence		1,125,574	204,050	50,006	100,009	\$7,711,509	
Textiles, Clothing, and Equipment		880,169	52,959	19,812	23,371	584,027	
Fuels and Lubricants		2,880,430	6,133	14,550	15,219	2,844,528	
Miscellaneous Hard Goods		2,005,122	424,034	366,105	309,810	887,673	
Construction		2,385,388	1,044,115	982,672	341,183	9,763	
All Actions of \$10,000 or Less		4,583,424	1,246,485	1,051,567	1,487,218	834,922	
FISCAL YEAR 1979							
ALL BUSINESS FIRMS FOR WORK IN THE U.S.		\$58,544,389 ^B	\$12,151,107	\$20,949,815	\$16,210,363	\$6,408,610	\$1,513,362
MAJOR H&RD GOODS (SUB-TOTAL)		\$37,482,290	\$8,145,686	\$16,326,426	\$12,136,253	\$275,646	\$30,344
Aircraft		11,623,623	1,136,158	4,002,183	5,489,060	16,176	46
Missile and Space Systems		6,560,088	1,558,175	2,712,098	2,386,766	498	0
Ships		6,038,633	36,490	5,933,068	441	40,584	27,600
Tank-Automotive		2,106,987	2,017,658	14,080	52,713	21,024	1,512
Weapons		917,314	540,113	208,842	168,167	293	0
Ammunition		1,773,007	1,279,948	290,984	201,616	459	0
Electronics & Communications Equip.		8,362,638	1,577,144	3,165,371	2,857,490	196,612	1,186
SERVICES		\$4,510,041	\$622,713	\$1,603,517	\$1,476,058	\$10,202	\$115,409
ALL OTHER (SUB-TOTAL)		\$16,552,058	\$3,282,708	\$3,019,872	\$2,598,052	\$6,122,762	\$1,367,609
Subsistence		1,325,400	220,389	52,037	127,858	95,136	184
Textiles, Clothing, and Equipment		547,803	36,185	10,515	34,638	466,181	1,466
Fuels and Lubricants		3,052,819	5,839	14,246	16,464	3,014,735	122,371
Miscellaneous Hard Goods		2,432,621	475,229	591,505	373,596	842,344	1,135,640
Construction		2,998,182	1,212,099	1,223,194	406,056	4,934	107,948
All Actions of \$10,000 or Less		5,204,223	1,432,987	1,113,275	1,639,440	869,432	

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1980-FY 1981A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1980						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$66,703,739 ^B	\$13,434,960	\$22,804,394	\$18,664,065	\$8,436,425	\$1,826,033
MAJOR HARD GOODS (SUB-TOTAL)	\$40,978,875	\$8,594,566	\$17,354,105	\$13,986,262	\$315,621	\$56,278
Aircraft	12,485,263	1,232,844	4,172,890	7,057,184	22,345	0
Missile and Space Systems	7,889,975	1,827,542	3,128,886	2,931,941	1,433	0
Ships	5,955,170	35,708	5,814,970	640	51,062	52,790
Tank-Automotive	2,115,094	2,002,544	4,285	82,343	23,437	2,437
Weapons	1,091,943	663,010	234,505	194,003	425	0
Ammunition	1,863,660	1,244,166	425,619	193,575	300	0
Electronics & Communications Equip.	9,577,770	1,588,752	3,572,950	3,526,576	216,619	1,051
SERVICES	\$5,896,879	\$841,978	\$2,257,735	\$1,809,072	\$12,278	\$185,921
ALL OTHER (SUB-TOTAL)	\$19,827,985	\$3,998,416	\$3,192,554	\$2,868,731	\$8,108,526	\$1,583,834
Subsistence	1,341,849	227,161	61,908	159,345	893,435	0
Textiles, Clothing, and Equipage	821,201	9,071	16,431	31,127	764,408	164
Fuels and Lubricants	4,595,139	24,006	17,658	37,012	4,513,918	2,404
Miscellaneous Hard Goods	2,960,240	720,063	747,520	396,890	985,502	89,713
Construction	4,328,427	1,411,333	1,105,528	423,204	4,201	1,368,492
All Actions of \$10,000 or less	5,781,128	1,600,782	1,243,509	1,821,153	947,062	1,123,061
FISCAL YEAR 1981						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$87,194,528 ^B	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978
MAJOR HARD GOODS (SUB-TOTAL)	\$53,321,936	\$12,631,119	\$21,351,572	\$18,096,454	\$430,230	\$49,409
Aircraft	16,538,058	1,528,304	5,623,494	9,345,483	32,814	7,963
Missile and Space Systems	10,232,085	2,564,075	3,467,321	4,169,933	54,564	13
Ships	7,393,249	43,043	7,260,713	2,620	54,564	32,309
Tank-Automotive	3,848,480	3,744,479	6,589	64,308	28,723	4,381
Weapons	1,523,192	804,838	516,698	200,062	1,524	0
Ammunition	2,053,861	1,520,388	362,479	170,711	1,524	0
Electronics & Communications Equip.	11,733,011	2,425,992	4,084,278	4,143,337	311,650	4,717
SERVICES	\$5,845,754	\$1,119,520	\$1,699,180	\$1,884,366	\$15,989	\$153,909
ALL OTHER (SUB-TOTAL)	\$28,026,838	\$4,615,042	\$3,701,507	\$3,386,716	\$14,500,626	\$1,731,660
Subsistence	1,620,734	247,770	11,255	187,346	1,114,363	0
Textiles, Clothing, and Equipage	866,635	9,540	13,822	25,390	1,817,747	110
Fuels and Lubricants	10,351,184	20,962	17,444	62,356	10,247,591	2,710
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,225,199	9,071
Construction	4,944,686	1,729,822	1,191,212	509,132	1,225,199	2,710
All Actions of \$10,000 or less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,400	1,488,202
						131,560

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)

DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1982-FY 1983A

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1982						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$102,463,093 ^B	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	\$1,872,671
MAJOR HARD GOODS (SUB-TOTAL)	\$ 67,870,460	\$15,880,961	\$28,821,843	\$21,699,235	\$ 562,289	\$ 28,273
Aircraft	21,132,884	2,108,663	8,466,695	10,519,606	37,882	38
Missile and Space Systems	12,711,620	3,091,641	4,476,667	5,138,937	1,595	0
Ships	9,557,419	33,634	9,423,315	10,685	67,289	22,496
Tank-Automotive	4,355,915	4,194,928	8,976	111,734	38,934	1,266
Weapons	2,331,955	1,372,754	587,454	269,091	2,617	0
Ammunition	3,560,449	2,611,251	582,528	366,060	610	0
Electronics & Communications Equip.	14,220,218	2,468,090	5,176,208	5,283,122	413,372	4,473
SERVICES	\$ 7,888,730	\$ 1,382,488	\$ 3,076,641	\$ 2,028,345	\$ 29,480	\$ 130,983
ALL OTHER (SUB-TOTAL)	\$ 26,703,903	\$ 5,251,679	\$ 3,796,035	\$ 3,891,837	\$11,950,192	\$1,713,415
Subsistence	1,553,429	259,898	88,442	201,577	1,003,512	0
Textiles, Clothing, and Equipage	1,015,913	28,392	14,482	32,766	940,083	136
Fuels and Lubricants	7,666,252	34,501	46,115	53,389	7,530,132	2,038
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378
Construction	5,322,682	2,018,686	1,137,061	668,822	5,713	1,485,309
All Actions of \$10,000 or Less	5,710,068	1,875,877	1,395,693	2,164,702	1,081,448	130,554
FISCAL YEAR 1983						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$121,095,867 ^B	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132
MAJOR HARD GOODS (SUB-TOTAL)	\$ 80,806,612	\$17,031,106	\$32,860,666	\$28,984,585	\$461,071	\$ 39,197
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0
Missile and Space Systems	14,689,528	3,425,558	4,441,626	6,811,936	1,418	0
Ships	12,818,867	74,443	12,640,433	1,071	68,909	34,011
Tank-Automotive	4,664,359	4,468,843	11,554	133,113	49,425	1,331
Weapons	2,439,970	1,522,207	652,377	263,374	2,012	0
Ammunition	3,199,429	2,364,390	752,655	79,371	288	0
Electronics & Communications Equip.	16,697,137	2,597,875	6,020,176	6,402,197	254,855	3,855
SERVICES	\$10,397,348	\$1,370,137	\$5,277,181	\$2,184,326	\$35,476	\$110,086
ALL OTHER (SUB-TOTAL)	\$29,891,907	\$6,179,086	\$5,742,305	\$4,480,332	\$11,652,996	\$1,704,849
Subsistence	1,090,055	103,063	66,835	40,535	879,622	0
Textiles, Clothing, and Equipage	1,091,401	9,782	18,709	60,578	1,002,332	0
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	6,786,916	1,248
Miscellaneous Hard Goods	4,707,105	1,224,554	1,366,083	791,952	1,166,807	117,362
Construction	6,106,135	2,209,984	1,615,974	850,772	6,833	1,408,567
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,645	1,810,486	177,672

A For definitions and coverage, see Notes on Coverage.

B Includes "Other Defense Agencies" awards.

Table 6a (Concluded)
DOD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984-FY 1985A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1984						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$124,912,148 ^B	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,733,693
MAJOR HARD GOODS (SUB-TOTAL)	\$86,315,336	\$19,306,750	\$31,749,771	\$33,236,110	\$513,499	\$22,752
Aircraft	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0
Missile and Space Systems	16,663,293	3,624,636	5,750,289	7,285,976	1,765	0
Ships	9,353,141	2,214,466	9,222,982	11,377	88,404	17,800
Tank-Automotive	4,989,563	4,832,841	831,516	84,583	58,944	1,588
Weapons	2,425,864	1,312,801	811,516	279,235	2,312	0
Ammunition	3,955,411	3,161,247	672,327	121,837	0	0
Electronics & Communications Equip.	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364
SERVICES	\$8,478,023	\$1,736,469	\$2,634,093	\$2,454,712	\$56,799	\$108,166
ALL OTHER (SUB-TOTAL)	\$30,118,789	\$6,818,207	\$5,564,380	\$4,815,990	\$11,102,983	\$1,612,775
Subsistence	1,112,171	100,077	42,614	34,254	935,226	0
Textiles, Clothing, and Equipage	1,086,823	143,075	26,892	35,018	881,805	0
Fuels and Lubricants	6,325,999	31,899	40,212	79,543	6,171,708	2,602
Miscellaneous Hard Goods	4,936,668	1,280,376	1,287,800	938,798	1,261,629	91,319
Construction	6,670,617	2,576,480	1,766,390	973,348	6,509	1,323,486
All Actions of \$25,000 or Less	9,986,511	2,686,300	2,400,472	2,755,029	1,846,106	195,368
FISCAL YEAR 1985						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$139,586,634	\$34,647,817	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135
MAJOR HARD GOODS (SUB-TOTAL)	\$98,144,846	\$23,252,979	\$36,609,846	\$37,660,685	\$590,188	\$31,148
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0
Missile and Space Systems	18,667,899	3,722,080	6,613,693	8,329,883	2,243	0
Ships	10,404,343	56,846	10,270,641	99,211	55,846	20,799
Tank-Automotive	5,152,256	4,955,160	38,860	99,896	56,900	1,440
Weapons	2,618,277	1,243,399	1,098,152	272,267	4,459	0
Ammunition	4,684,833	4,021,313	583,472	80,003	45	0
Electronics & Communications Equip.	22,037,658	5,525,571	7,802,013	8,318,454	382,711	8,908
SERVICES	\$9,126,012	\$3,449,790	\$2,624,695	\$2,800,418	\$121,830	\$129,279
ALL OTHER (SUB-TOTAL)	\$32,315,776	\$7,945,048	\$6,421,934	\$5,007,583	\$11,477,503	\$1,463,708
Subsistence	1,023,603	97,041	32,243	27,823	871,496	0
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115
Fuels and Lubricants	6,307,354	36,403	20,061	60,054	6,189,643	1,193
Miscellaneous Hard Goods	5,462,732	1,403,952	1,469,008	1,137,522	1,385,205	67,045
Construction	7,885,620	3,451,215	2,237,907	986,060	11,764	1,198,674
All Actions of \$25,000 or Less	10,493,287	2,898,943	2,646,557	2,753,696	1,997,410	196,681

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1974 through FY 1985 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$18,739 million during FY 1985 and accounted for 13.1 percent of all DoD procurement. During FY 1984, the comparable dollar amount was \$17,787 million, which was 13.9 percent of the total awards.

Between FY 1974 and FY 1978, there was an annual increase in the dollar value of RDT&E awards. During FY 1979 RDT&E procurement declined to \$8,481 million but has since increased each year.

Although there has been a general upward trend in both total and RDT&E awards since FY 1975, the relative share of RDT&E procurement to total procurement had declined from 17.5 percent in FY 1976 to 11.7 percent in FY 1981, but it increased to 13.8 percent during FY 1982, decreased during FY 1983, increased to 13.9 percent in FY 1984, and decreased again in FY 1985.

Contract awards for RDT&E by procurement program are shown for FY 1974 through FY 1985 in Table 8. This table shows the percentages of RDT&E awards in each program based on the totals shown in Table 6.

Table 7
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1974-FY 1977A

TYPE OF CONTRACTOR	FY 1974		FY 1975		FY 1976		FY 1977	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$5,836,047^B		\$6,319,720^B		\$6,887,536^B		\$7,911,282^B	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,685		37,809		128,139		64,805	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	5,775,136	17.0	6,256,670	16.5	\$6,726,470	17.5	\$7,826,444	16.8
Army	1,451,799	18.7	1,275,568	14.7	1,379,538	16.1	1,825,133	16.8
Navy	1,949,484	16.1	1,980,377	14.5	2,410,554	18.3	2,645,643	17.0
Air Force	2,373,853	24.2	3,000,725	27.8	2,936,378	24.9	3,355,668	23.0
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$627,484	77.9	\$655,189	77.5	\$698,190	79.6	\$705,566	74.4
Army	103,232	57.9	90,756	57.6	106,899	61.6	114,465	59.9
Navy	249,209	88.7	260,335	84.9	275,119	87.3	294,664	92.2
Air Force	275,043	79.9	304,098	81.4	316,172	81.8	296,437	68.2
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
BUSINESS FIRMS FOR WORK IN THE U.S.	\$5,147,652	15.5	\$5,601,481	15.1	\$6,028,280	16.0	\$7,120,878	15.6
Army	1,348,567	17.8	1,184,812	13.9	1,272,639	15.2	1,710,668	16.0
Navy	1,700,275	14.3	1,720,042	12.9	2,135,435	16.6	2,350,979	15.5
Air Force	2,098,810	22.2	2,696,627	25.9	2,620,206	23.0	3,059,231	21.6
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0
SMALL BUSINESS FIRMS	\$300,359	5.8	\$316,428	5.6	\$311,370	5.2	\$389,119	5.5
Army	108,453	8.0	106,860	9.0	106,835	8.4	120,065	7.0
Navy	119,892	7.1	122,957	7.1	123,239	5.8	151,082	6.9
Air Force	72,014	3.4	86,611	3.2	81,296	3.1	107,972	3.5
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0

A For Definitions and Coverage, See Notes on Coverage.

B Includes awards for "Other Defense Agencies".

Table 7 (Continued)
Dod Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1978-FY 1981^A

TYPE OF CONTRACTOR	FY 1978		FY 1979		FY 1980		FY 1981	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$8,696,980		\$8,558,669		\$9,485,299		\$10,501,836	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	52,668		57,001		72,803		33,584	
	32,786		21,119		38,257		56,263	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,535	16.0	\$8,480,549	14.2	\$9,376,239	13.8	\$10,411,889	11.7
Army	2,058,882	19.0	1,870,554	15.2	1,912,807	14.1	2,027,997	11.0
Navy	3,000,182	15.2	3,010,282	14.1	3,109,813	13.4	3,542,110	9.3
Air Force	3,242,871	20.4	3,218,955	19.2	3,908,869	20.2	5,329,749	22.1
Defense Logistics Agency	0	0.0	2,550	0.1	1,868	0.7	2,485	0.1
Civil Functions	0	0.0	2,778	0.1	13,218	0.7	1,707	0.1
Other Defense Agencies	309,671	27.6	377,429	27.3	426,863	26.5	500,840	26.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS								
Army	\$782,829	71.7	\$791,651	77.9	\$1,127,692	77.4	\$1,247,799	74.7
Navy	86,100	47.3	85,941	44.1	177,432	45.8	204,324	42.7
Air Force	362,400	90.6	378,650	90.4	414,546	89.8	424,538	85.5
Defense Logistics Agency	302,659	63.1	469,754	85.4	576,151	86.6	653,093	82.1
Civil Functions	0	0.0	2,550	37.5	1,800	15.2	2,848	12.4
Other Defense Agencies	54,180	77.3	54,097	73.3	57,243	75.2	56,705	67.0
BUSINESS FIRMS FOR WORK IN THE U.S.								
Army	\$7,828,687	14.9	\$7,508,888	12.8	\$8,246,547	12.4	\$9,156,090	10.5
Navy	1,935,782	18.7	1,805,423	14.9	1,825,372	13.7	1,947,773	10.6
Air Force	2,638,282	13.7	2,630,622	12.6	2,695,067	11.8	2,107,172	7.9
Defense Logistics Agency	2,540,182	19.1	2,749,182	17.0	3,332,388	17.9	4,666,858	20.0
Civil Functions	0	0.0	0	0.0	12,462	0.7	155	0.0
Other Defense Agencies	255,491	24.3	323,332	24.7	369,620	24.0	444,135	24.3
SMALL BUSINESS FIRMS								
Army	\$476,142	6.1	\$502,394	6.7	\$584,303	7.1	\$678,551	7.4
Navy	80,930	4.1	92,910	5.1	106,116	5.7	183,757	9.5
Air Force	185,939	7.0	183,703	7.0	205,730	7.6	175,322	8.3
Defense Logistics Agency	138,588	4.7	139,400	5.1	172,620	5.2	205,004	4.4
Civil Functions	0	0.0	0	0.0	144	1.2	0	0.0
Other Defense Agencies	69,115	27.0	87,308	13.8	100,778	1.2	113,788	25.6

^A For Definitions and Coverage, See Notes on Coverage
 * Less than 0.05 percent.

Table 7 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1982-FY 1985^A

TYPE OF CONTRACTOR	FY 1982		FY 1983		FY 1984		FY 1985	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$14,902,239		\$16,373,654		\$18,343,949		\$18,995,920	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858		931,341		509,159		132,146	
	29,318		29,248		47,400		124,636	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	13.8	\$15,413,065	12.5	\$17,787,390	13.9	\$18,739,138	13.1
Army	2,395,687	10.5	2,048,637	8.2	2,125,481	7.5	2,410,122	7.6
Navy	3,521,420	9.7	3,836,405	8.6	5,162,206	13.8	6,519,172	13.9
Air Force	7,952,763	27.8	8,732,336	23.8	9,186,425	22.0	8,720,889	18.6
Defense Logistics Agency	5,330	*	9,283	0.1	11,546	0.1	25,997	0.2
Civil Functions	586	*	477	*	11,230	*	520	*
Other Defense Agencies	569,277	24.6	785,927	25.3	801,502	24.2	1,062,438	29.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$1,487,815	75.0	\$1,734,964	77.2	\$2,122,719	78.3	2,462,973	78.6
Army	142,618	54.2	158,476	51.3	181,912	53.0	228,339	56.6
Navy	469,998	75.1	573,539	83.0	830,111	85.0	954,591	88.9
Air Force	803,296	84.9	910,598	84.3	994,797	85.3	1,123,151	84.4
Defense Logistics Agency	4,693	22.4	5,077	59.8	11,546	19.2	9,475	11.4
Civil Functions	461	1.4	297	0.9	122	0.3	168	0.3
Other Defense Agencies	66,749	70.5	86,977	69.4	104,231	79.8	147,249	81.2
BUSINESS FIRMS FOR WORK IN THE U.S.	\$12,957,248	12.7	\$13,678,101	11.3	\$15,564,671	12.5	16,276,165	11.7
Army	2,253,069	10.0	1,890,161	7.7	1,843,565	7.0	1,181,782	7.0
Navy	3,051,422	8.6	3,262,866	7.4	4,832,095	12.1	5,564,581	12.2
Air Force	7,149,467	25.9	7,821,738	21.9	8,191,628	20.2	7,597,738	16.7
Defense Logistics Agency	637	*	4,208	*	0	0.0	16,522	0.1
Civil Functions	125	*	180	*	108	*	352	*
Other Defense Agencies	502,528	22.6	698,950	23.4	697,271	21.9	915,185	26.5
SMALL BUSINESS FIRMS	\$733,139	5.7	\$831,099	6.1	\$914,996	5.8	1,187,546	7.3
Army	193,050	8.6	134,278	15.3	175,385	14.2	223,785	14.8
Navy	189,178	6.2	186,518	15.7	184,729	16.2	282,592	14.8
Air Force	224,730	3.1	272,958	3.5	295,156	3.6	400,629	5.1
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	14,785	8.5
Civil Functions	92	73.5	72	40.0	40	37.0	176	50.0
Other Defense Agencies	126,086	23.1	157,277	22.5	159,686	22.9	165,578	18.1

^A For Definitions and Coverage, See Notes on Coverage.
* Less than 0.05 percent.

Table 8
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program
FY 1974-FY 1977A

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1974	FY 1975	FY 1976	FY 1977	FY '74	FY '75	FY '76	FY '77
TOTAL	\$5,836,047	\$6,319,720	\$6,887,536	\$7,911,282	14.8	13.9	14.7	14.2
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,685	37,809	128,139	64,805	0.9	0.8	2.1	1.0
	29,226	25,241	32,927	20,033	1.2	1.1	1.5	0.7
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,775,136	\$6,256,670	\$6,726,470	\$7,826,444	17.0	16.5	17.5	16.8
EDUCATIONAL AND NONPROFIT INSTITUTIONS	627,484	655,189	698,190	705,566	77.9	77.5	79.6	74.4
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	5,147,652	5,601,481	6,028,280	7,120,878	15.5	15.1	16.0	15.6
MAJOR HARD GOODS (SUB-TOTAL)	4,526,830	4,908,871	5,298,787	6,223,232	21.8	22.1	23.2	21.2
Aircraft	1,316,533	1,154,335	1,311,029	1,618,085	20.3	17.2	18.6	17.8
Missile and Space Systems	1,469,339	1,650,575	2,045,500	2,097,334	34.8	35.9	43.4	37.8
Ships	319,247	221,400	241,866	302,178	8.6	6.3	6.4	7.2
Trucks/Automotive	75,111	92,048	84,780	224,453	10.4	9.7	6.4	12.5
Weapons	139,511	115,806	123,820	185,863	35.6	26.5	24.2	28.7
Armament	62,544	57,005	90,554	85,070	4.1	4.4	9.6	6.1
Electronics and Communications Equipment	1,144,495	1,617,702	1,401,248	1,710,249	31.0	34.6	31.3	25.8
SERVICES	553,093	618,795	644,782	784,104	20.7	20.2	20.2	23.2
OTHER (SUB-TOTAL)	67,729	73,815	84,701	113,542	0.7	0.6	0.7	0.9
Subsistence	22	0	18	39	*	0.0	*	*
Textiles, Clothing, and Equipage	5,522	6,204	9,068	8,637	1.1	1.4	1.9	1.6
Fuels and Lubricants	357	1,102	51	21	*	*	*	*
Miscellaneous Hard Goods	43,320	51,644	56,482	80,590	3.4	3.7	4.1	4.5
Construction	952	997	15,783	18,928	0.1	*	0.3	0.3
All Actions of \$10,000 or Less	17,766	14,778	13,318	15,329	0.5	0.4	0.3	0.4

A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Continued)
**DOD Prime Contract Awards for Research, Development,
 Test, and Evaluation by Procurement Program:
 FY 1978-FY 1981A**

PROCUREMENT PROGRAM	AMOUNT (\$'000)					PERCENT OF ALL AWARDS IN EACH CATEGORY				
	FY 1978	FY 1979	FY 1980	FY 1981	FY '78	FY '79	FY '80	FY '81		
TOTAL	\$8,696,980	\$8,556,669	\$9,485,299	\$10,501,836	13.4	12.1	11.3	10.0		
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	52,668	57,001	72,803	33,684	0.7	0.8	0.7	0.3		
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,526	\$8,480,549	\$9,374,239	\$10,411,889	16.0	14.2	13.8	11.7		
EDUCATIONAL AND NONPROFIT INSTITUTIONS BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	782,839	971,661	1,127,692	1,247,799	71.7	77.9	77.4	74.7		
	7,828,687	7,508,888	8,246,547	9,164,090	14.9	12.8	12.4	10.5		
MAJOR HARD GOODS (SUB-TOTAL)	6,833,718	6,598,370	7,080,738	8,064,524	19.9	17.6	17.3	15.1		
Aircraft	1,630,378	1,311,988	1,156,735	728,101	14.9	11.3	9.3	4.4		
Missile and Space Systems	2,487,946	2,705,752	2,952,724	4,131,421	37.9	40.6	37.4	40.4		
Ships	247,774	229,868	304,346	125,585	4.6	4.9	5.1	3.4		
Tank-Automotive	508,924	116,552	109,816	139,416	25.3	5.5	5.2	3.6		
Weapons	198,578	266,119	209,618	202,249	23.6	28.0	19.2	13.3		
Armament	83,497	128,702	184,803	275,692	5.3	7.3	9.9	13.4		
Electronics and Communications Equipment	1,676,621	1,775,389	2,152,695	2,335,060	24.3	21.2	22.5	19.9		
SERVICES	909,044	826,010	1,043,534	919,269	20.0	18.3	17.7	15.7		
OTHER (SUB-TOTAL)	85,925	84,508	122,275	180,287	0.6	0.5	0.6	0.6		
Subsistence	18	0	0	0	*	0.0	0.0	0.0		
Textiles, Clothing, and Equipage	6,349	5,028	4,996	5,322	0.9	0.9	0.8	0.6		
Fuels and Lubricants	1,744	20	421	1,810	0.1	0.1	0.1	0.1		
Miscellaneous Hard Goods	58,738	61,228	103,124	153,257	2.3	2.5	3.5	4.2		
Construction	7,403	7,726	981	3,038	0.3	0.2	0.2	0.2		
All Actions of \$10,000 or Less	11,873	10,456	12,763	16,600	0.3	0.2	0.2	0.3		

A For definitions and coverage, see Notes on Coverage.
 * Less than 0.05 percent.

Table 8 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1982-FY 1985A

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1982	FY 1983	FY 1984	FY 1985	FY '82	FY '83	FY '84	FY '85
TOTAL	\$14,902,239	\$16,373,654	\$18,343,949	\$18,995,920	11.9	11.7	12.6	11.7
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858	931,341	509,159	132,146	3.4	9.4	5.0	1.2
	29,318	29,248	47,400	124,636	0.4	0.4	0.6	1.4
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	\$15,413,065	\$17,787,390	\$18,739,138	13.8	12.5	13.9	13.1
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,487,815	1,734,964	2,122,719	2,462,973	75.0	77.2	78.3	78.7
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	12,957,248	13,678,101	15,664,671	16,276,165	12.4	11.3	12.5	11.7
MAJOR HARD GOODS (SUB-TOTAL)	11,843,980	12,421,625	14,381,018	14,600,815	17.5	15.4	16.7	14.9
Aircraft	2,890,439	2,036,249	2,286,443	2,268,048	13.7	7.7	7.8	6.6
Missile and Space Systems	5,105,048	5,822,574	6,439,307	6,129,666	40.2	39.6	38.6	32.8
Ships	325,572	406,828	656,612	674,761	3.4	3.2	7.0	6.5
Tank-Automotive	156,809	126,141	130,344	130,344	3.6	3.4	2.5	2.5
Weapons	262,973	273,029	552,749	612,291	11.3	11.2	22.8	23.4
Ammunition	269,677	277,585	282,894	322,892	7.6	8.7	7.2	6.9
Electronics and Communications Equipment	2,833,462	3,448,757	4,036,872	4,462,813	19.9	20.7	20.5	20.3
SERVICES	878,911	907,078	998,605	1,245,151	11.1	8.7	11.8	13.6
OTHER (SUB-TOTAL)	234,357	349,398	285,048	430,199	0.9	1.2	0.9	1.3
Subsistence	1,324	54	0	0	0.1	*	0.0	0.0
Textiles, Clothing, and Equipage	9,490	17,906	18,454	11,078	0.9	1.6	1.7	1.0
Fuels and Lubricants	3,887	3,165	5,995	7,714	0.1	*	0.1	0.1
Miscellaneous Hard Goods	200,633	267,401	209,175	360,900	4.5	5.7	4.2	6.6
Construction	1,732	2,046	461	8,470	*	*	*	0.1
All Actions of \$25,000 or Less	17,231	58,826	50,963	42,037	0.3	0.6	0.5	0.4

A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

AWARDS BY METHOD OF PROCUREMENT

Awards by Extent of Competition

Total DoD awards subject to competition during FY 1985 totaled \$139,604 million compared to \$124,366 during FY 1984. The following shows the changes in the extent of competition categories for fiscal years 1985 and 1984:

(Millions of Dollars)	Change			Percent of Total
	1985	1984	Dollars	
Formally Advertised /Sealed Bid	\$ 6,386	\$ 6,774	-388	-0.8
Negotiated Price Competition	44,361	34,971	+9,390	+3.7
Design/Technical Competition	16,614	11,634	+4,980	+2.5
Follow-On After Price Competition	4,078	4,142	-64	-0.4
Follow-On After Design/Technical Competition	33,284	31,616	+1,668	-1.6
Catalog/Market Price	1,745	931	+814	+0.5
Non-Competitive	33,136	34,299	-1,163	-3.9

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

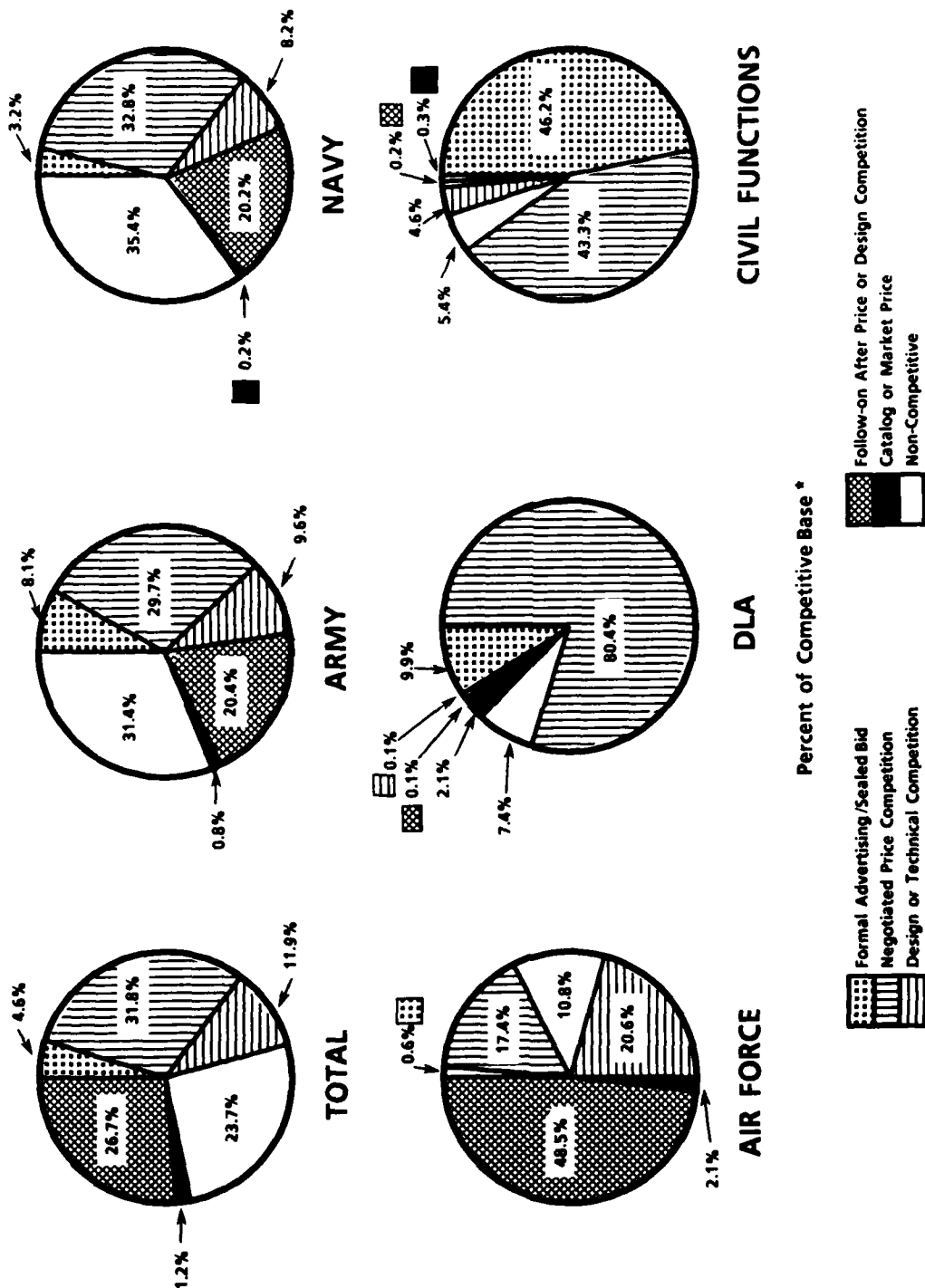
Formally Advertised and Other Awards

Table 11 shows the dollar volume of procurements placed with small businesses and other contractors through formal advertising/sealed bid and other authority during FY 1984 and 1985. During FY 1985, 6.4 percent of total procurement was conducted through formal advertising/sealed bid methods, compared to 5.0 percent last year. Table 12 shows information on these types of awards for FY 1976 through FY 1985.

Statutory Authority

Since the inception of the Competition In Contracting Act (CICA), effective 1 April 1985, Tables 10, 13, 13A, 14, and 15 (DoD Awards by Statutory Authority), are no longer applicable. In FY 1986 new tables will be provided reflecting solicitation procedures required by CICA.

Chart IV
Percent Distribution of DoD Procurement by Extent of Competition
According to Defense Component: FY 1985



* Excludes Intragovernmental/FMS, Educational & Nonprofit Institutions, Utilities, BA Program & Brand Name Items for Commissary Resale.

Table 9

Net Value of DoD Procurements by Extent of Competition
According to Defense Component
FY 1984-FY 1985 A

E X T E N T O F C O M P E T I T I O N	N E T V A L U E (I N T H O U S A N D S)											
	A R M Y						N A V Y					
	T O T A L B/			O C T 8 4 - S E P 8 5			O C T 8 4 - S E P 8 5			O C T 8 4 - S E P 8 5		
	A M O U N T	P C T	A M O U N T	A M O U N T	P C T	A M O U N T	A M O U N T	P C T	A M O U N T	A M O U N T	P C T	A M O U N T
FORMALLY ADVERTISED	6,386,441	4.6	6,773,772	5.4	2,592,295	8.1	2,801,152	10.1	1,413,610	3.2	1,263,445	3.2
NEGOTIATED PRICE COMPETITION	44,360,527	31.8	34,970,936	28.1	9,480,055	28.7	6,754,588	24.3	14,681,316	32.8	9,874,680	25.1
DESIGN OR TECHNICAL COMPETITION	16,614,453	11.9	11,633,861	9.4	3,053,225	9.6	2,217,728	8.0	3,646,806	8.2	3,378,009	8.6
FOLLOW-ON AFTER PRICE COMPETITION	4,078,093	2.9	4,141,597	3.3	505,748	1.6	904,399	3.2	2,508,444	5.6	2,229,805	5.7
FOLLOW-ON AFTER DESIGN/TECH. COMPETITION	33,283,649	23.8	31,616,140	25.4	6,015,525	18.8	5,034,095	18.1	6,521,138	14.6	6,621,532	16.9
CATALOG OR MARKET PRICE	1,744,931	1.2	931,222	0.7	280,332	0.8	230,737	0.8	66,366	0.2	92,048	0.2
NON-COMPETITIVE	33,136,039	23.7	34,298,527	27.6	10,037,528	31.4	9,899,942	35.6	15,822,248	35.4	15,827,894	40.3
TOTAL, EXCEPT EXCLUSIONS	139,604,133	100.0	124,366,055	100.0	31,954,709	100.0	27,842,643	100.0	44,692,928	100.0	39,287,413	100.0
INTRAGOVERNMENTAL/FMS	11,485,316		10,098,092		2,417,832		2,635,791		3,893,783		3,355,004	
OTHER EXCLUSIONS C/	12,635,911		11,587,463		3,123,986		2,920,544		3,439,652		2,788,617	
TOTAL	\$163,725,360		\$146,031,610		\$37,496,537		\$33,398,978		\$52,026,363		\$45,431,034	

E X T E N T O F C O M P E T I T I O N	N E T V A L U E (I N T H O U S A N D S)											
	A R M Y						N A V Y					
	T O T A L B/			O C T 8 4 - S E P 8 5			O C T 8 4 - S E P 8 5			O C T 8 4 - S E P 8 5		
	A M O U N T	P C T	A M O U N T	A M O U N T	P C T	A M O U N T	A M O U N T	P C T	A M O U N T	A M O U N T	P C T	A M O U N T
FORMALLY ADVERTISED	278,089	0.6	317,089	0.8	1,381,506	9.9	1,471,970	10.8	705,861	46.2	896,680	55.3
NEGOTIATED PRICE COMPETITION	7,748,831	17.4	6,484,352	16.4	11,272,908	80.4	10,858,073	78.4	661,081	42.3	583,718	34.8
DESIGN OR TECHNICAL COMPETITION	9,174,978	20.6	5,563,303	14.1	11,164	0.1	1,079	0.1	60,463	4.6	56,270	3.5
FOLLOW-ON AFTER PRICE COMPETITION	1,015,599	2.3	901,047	2.3	13,869	0.1	1,079	0.1	2,611	0.2	2,040	0.1
FOLLOW-ON AFTER DESIGN/TECH. COMPETITION	20,837,376	46.2	19,819,617	50.2	5,142	0.1	126	0.1	608	0.3	4,010	0.2
CATALOG OR MARKET PRICE	957,062	2.1	162,131	0.4	291,440	2.1	312,341	2.3	4,737	0.3	2,537	0.2
NON-COMPETITIVE	4,834,144	10.8	6,271,074	15.9	1,033,961	7.4	1,032,950	7.6	82,035	5.4	95,544	5.9
TOTAL, EXCEPT EXCLUSIONS	44,846,059	100.0	39,519,593	100.0	14,015,990	100.0	13,676,015	100.0	1,528,396	100.0	1,820,799	100.0
INTRAGOVERNMENTAL/FMS	3,860,292		2,748,435		27,264		45,412		1,128		863	
OTHER EXCLUSIONS C/	2,761,013		3,804,314		759,325		933,793		127,874		165,575	
TOTAL	\$53,302,719		\$46,839,285		\$15,172,523		\$14,884,081		\$1,786,905		\$1,853,345	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES OTHER DEFENSE AGENCIES NOT INCLUDED ELSEWHERE IN THIS TABLE.
 C/ INCLUDES AWARDS FOR EDUCATIONAL AND NON-PROFIT INSTITUTIONS, UTILITIES, THE 8A PROGRAM
 * AND BRAND NAME ITEMS FOR COMMISSARY RESALE.
 * LESS THAN 0.05 PERCENT

Table 9 (Concluded)
Net Value of DoD Procurement by Extent of Competition
According to Defense Component
FY 1984-FY 1985 A

EXTENT OF COMPETITION	NUMBER OF PROCUREMENT ACTIONS											
	TOTAL B/				ARMY				NAVY			
	OCT 84-SEP 85	PCT	AMOUNT	PCT	OCT 84-SEP 85	PCT	AMOUNT	PCT	OCT 84-SEP 85	PCT	AMOUNT	PCT
FORMALLY ADVERTISED	532,536	5.7	666,972	7.0	54,988	2.0	61,216	2.0	60,653	4.5	78,518	5.7
NEGOTIATED PRICE COMPETITION	6,105,896	65.5	5,348,895	55.8	1,715,889	61.4	1,657,320	54.8	844,704	62.0	609,228	43.9
DESIGN OR TECHNICAL COMPET.	28,664	0.3	24,113	0.3	8,952	0.2	5,658	0.2	14,031	1.0	11,114	0.8
FOLLOW-ON AFTER PRICE COMPETITION	3,076	"	3,982	"	878	"	1,259	"	918	0.1	1,087	0.1
FOLLOW-ON AFTER DESIGN/TECH. COMPETITION	15,477	0.2	14,753	0.2	1,416	0.1	1,304	"	2,800	0.2	2,927	0.2
CATALOG OR MARKET PRICE NON-COMPETITIVE	4,644	"	4,702	"	968	"	915	"	748	0.1	687	"
TOTAL, EXCEPT EXCLUSIONS	2,624,449	28.2	3,514,935	36.7	1,015,504	36.3	1,296,901	42.9	437,538	32.1	685,531	49.4
INTRAGOVERNMENTAL/FMS	9,315,742	100.0	9,576,352	100.0	2,796,395	100.0	3,024,573	100.0	1,361,392	100.0	1,389,070	100.0
OTHER EXCLUSIONS C/	696,685	"	1,136,425	"	221,611	"	418,240	"	201,884	"	279,703	"
TOTAL	4,667,506	"	4,055,799	"	1,453,451	"	1,160,824	"	1,824,720	"	1,339,232	"
	14,679,933	"	14,770,576	"	4,471,457	"	4,603,637	"	3,187,996	"	3,008,005	"

EXTENT OF COMPETITION	NUMBER OF PROCUREMENT ACTIONS											
	TOTAL B/				ARMY				NAVY			
	OCT 84-SEP 85	PCT	AMOUNT	PCT	OCT 84-SEP 85	PCT	AMOUNT	PCT	OCT 84-SEP 85	PCT	AMOUNT	PCT
FORMALLY ADVERTISED	399,193	12.1	507,179	15.0	15,254	1.1	15,810	1.2	2,027	0.8	2,993	0.8
NEGOTIATED PRICE COMPET.	2,314,731	70.1	2,130,192	62.8	1,111,930	79.5	855,934	65.5	83,447	24.1	71,015	18.4
DESIGN OR TECHNICAL COMPET.	6,966	0.2	6,047	0.2	19	"	19	"	844	0.2	696	0.2
FOLLOW-ON AFTER PRICE COMPETITION	1,133	"	1,474	"	30	"	14	"	7	"	18	"
FOLLOW-ON AFTER DESIGN/TECH. COMPETITION	11,016	0.3	10,289	0.3	12	"	2	"	8	"	11	"
CATALOG OR MARKET PRICE NON-COMPETITIVE	568,346	17.2	733,433	21.6	1,160	0.1	1,475	0.1	9	"	19	"
TOTAL, EXCEPT EXCLUSIONS	3,302,529	100.0	3,389,498	100.0	1,398,680	100.0	1,307,507	100.0	346,967	100.0	385,139	100.0
INTRAGOVERNMENTAL/FMS	13,026	"	12,586	"	15,478	"	15,364	"	9	"	5	"
OTHER EXCLUSIONS C/	1,368,663	"	1,389,147	"	21,769	"	25,870	"	144,707	"	131,285	"
TOTAL	4,910,379	"	5,106,265	"	1,457,426	"	1,381,705	"	523,805	"	557,228	"

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 11

DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor, According to Defense Component:

FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
FOR WORK OUTSIDE U.S. C/ (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER FOR WORK OUTSIDE U.S. SUBTOTAL	493,998 8,117,101 8,611,099	406,699 7,904,783 8,311,482	187,704 3,017,780 3,205,484	177,051 2,381,570 2,558,621	195,912 872,001 1,067,913	168,672 994,088 1,162,760
EDUCATIONAL AND NONPROFIT INSTITUTIONS (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	12,335 3,116,726 3,129,061	9,426 2,700,462 2,709,888	7,437 395,354 402,791	6,112 337,028 343,140	1,134 1,071,842 1,072,976	3,005 962,021 965,026
SMALL BUSINESS FIRMS IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	4,281,907 21,766,862 26,048,769	2,353,687 21,462,773 23,816,460	1,939,952 5,809,529 7,749,481	771,336 5,903,836 6,675,172	627,438 6,394,342 7,021,780	474,907 5,625,476 6,100,383
OTHER BUSINESS FIRMS IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	4,875,541 108,662,324 113,537,865	4,015,757 87,078,931 91,094,688	2,225,938 21,217,072 23,443,010	1,854,664 19,332,590 21,186,254	990,478 27,644,217 28,634,695	620,202 33,227,659 33,847,861
BUSINESS FIRMS FOR WORK IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	9,157,448 130,429,186 139,586,634	6,369,444 118,542,704 124,912,148	4,165,890 27,026,601 31,192,491	2,626,000 25,235,426 27,861,426	1,617,916 44,038,559 45,656,475	1,085,109 38,953,135 39,948,244
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS SUBTOTAL	9,663,781 141,863,013 151,526,794	6,785,569 129,147,949 135,933,518	4,361,031 30,439,735 34,800,766	2,809,163 27,934,024 30,743,187	1,814,962 45,982,402 47,797,364	1,266,786 40,509,244 42,076,030
INTRAGOVERNMENTAL/FMS	12,398,566	10,098,092	2,695,771	2,635,791	4,228,999	3,355,004
TOTAL	163,725,360	146,031,610	\$37,496,537	\$33,398,978	\$52,026,363	\$45,431,034
FORMALLY ADVERTISED/SEALED BID AS A PERCENT OF:						
TOTAL, EXCLUDING INTRAGOVERNMENTAL/FMS	6.4	5.0	12.5	9.1	3.8	3.0
BUSINESS FIRMS FOR WORK IN THE U.S.	6.6	5.1	13.4	9.4	3.5	2.7

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES 'OTHER DEFENSE AGENCIES' AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 11 (Concluded)
 DoD Formally Advertised and Other Prime Contract Awards by Type
 of Contractor, According to Defense Component:
 FY 1984-FY 1985 A

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84	OCT 84- SEP 85	OCT 83- SEP 84
FOR WORK OUTSIDE U.S. C/ (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER FOR WORK OUTSIDE U.S. SUBTOTAL	3,577 1,742,274 1,745,851	5,346 1,643,942 1,649,288	104,355 2,430,460 2,534,815	46,971 2,829,269 2,876,240	2,321 4,862 7,183	8,621 125 8,746
EDUCATIONAL AND NONPROFIT INSTITUTIONS (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER	415 1,329,281 1,329,696	184 1,166,623 1,166,807	2,705 79,853 82,558	29 60,258 60,287	371 60,139 60,510	0 43,935 43,935
SMALL BUSINESS FIRMS IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	497,904 4,204,804 4,702,708	115,949 4,225,383 4,341,332	991,923 4,143,985 5,135,908	812,357 4,425,197 5,237,554	206,043 677,360 883,403	169,733 758,098 927,831
OTHER BUSINESS FIRMS IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	228,053 40,537,925 40,765,978	195,774 35,969,706 36,165,480	763,334 6,290,279 7,053,613	612,642 5,823,085 6,435,727	648,622 92,110 740,732	718,462 87,400 805,862
BUSINESS FIRMS FOR WORK IN THE U.S. (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	725,957 44,742,729 45,468,686	311,723 40,195,089 40,506,812	1,755,257 10,434,264 12,189,521	1,424,999 10,248,282 11,673,281	854,665 769,470 1,624,135	888,195 845,498 1,733,693
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS (A) FORMALLY ADVERTISED/SEALED BID (B) OTHER TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS SUBTOTAL	729,949 47,814,284 48,544,233	317,253 43,005,654 43,322,907	1,862,317 12,944,577 14,806,894	1,471,999 13,137,809 14,609,808	857,357 834,471 1,691,828	896,816 889,558 1,786,374
INTRAGOVERNMENTAL/FMS TOTAL	4,758,486	3,516,378	365,629	274,253	75,077	66,971
FORMALLY ADVERTISED/SEALED BID AS A PERCENT OF: TOTAL, EXCLUDING INTRAGOVERNMENTAL/FMS BUSINESS FIRMS FOR WORK IN THE U.S.	\$53,302,719	\$46,839,285	\$15,172,523	\$14,884,061	\$1,766,905	\$1,853,345
	1.5	0.7	12.6	10.1	50.7	50.2
	1.6	0.8	14.4	12.2	52.6	51.2

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 12
DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor: FY 1976-FY 1985A
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR									
	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
TOTAL	\$46,934 ^B	\$55,572	\$65,195	\$70,956	\$83,686	\$105,223	\$124,725	\$140,483	\$146,032	\$163,725
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,903	10,098	12,399
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$40,726	\$49,364	\$57,718	\$63,668	73,526	\$95,425	\$111,970	\$130,580	\$135,934	\$151,327
Formally Advertised	3,232	2,928	3,918	5,058	5,598	6,977	7,487	7,120	6,786	9,664
Other	37,494	45,436	53,800	58,610	67,928	88,448	104,483	123,460	129,148	141,663
FOR WORK OUTSIDE THE U.S.	\$2,255	\$2,824	\$4,011	\$3,877	\$5,366	\$6,559	\$7,522	\$7,236	\$8,311	8,611
Formally Advertised	66	58	97	125	152	204	315	358	407	494
Other	2,190	2,762	3,914	3,752	5,214	6,355	7,207	6,878	7,904	8,117
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$877	\$948	\$1,092	\$1,247	\$1,456	\$1,671	\$1,984	\$2,248	\$2,710	3,129
Formally Advertised	1	*	1	1	3	8	7	8	9	12
Other	876	948	1,091	1,246	1,453	1,662	1,977	2,239	2,701	3,117
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$37,594	\$45,595	\$52,615	\$58,544	\$66,704	\$87,195	\$102,464	\$121,096	\$124,912	\$139,587
Formally Advertised	3,166	3,869	3,820	4,932	5,443	6,764	7,165	6,753	6,369	9,157
Other	34,428	41,726	48,795	53,612	61,261	80,431	95,299	114,343	118,543	130,429
Small Business Firms	7,495	8,913	10,101	12,171	13,588	17,770	20,144	22,769	23,816	26,049
Formally Advertised	1,099	1,346	1,604	1,914	2,023	2,667	2,738	2,504	2,353	4,282
Other	6,396	7,567	8,497	10,257	11,565	15,103	17,406	20,265	21,463	21,767
Other Business Firms	30,099	36,682	42,514	46,373	53,116	69,425	82,320	98,327	101,096	113,538
Formally Advertised	2,068	2,523	2,217	3,018	3,420	4,097	4,427	4,249	4,016	4,876
Other	28,031	34,159	40,297	43,355	49,696	65,328	77,893	94,078	97,080	108,662
FORMALLY ADVERTISED AS A PERCENT OF:										
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	7.9%	8.0%	6.8%	7.9%	7.6%	7.3%	6.7%	5.5%	5.0%	6.4
	8.4%	8.5%	7.3%	8.6%	8.4%	8.0%	7.3%	5.9%	5.4%	6.6

A For definitions and coverage, see Notes on Coverage.

B Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table: FY 1976, \$14M.

* Less than \$500,000.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for FY 1984 and FY 1985. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1974 through 1985.

During FY 1985 awards over \$25,000 (excluding intragovernmental awards) totaled \$139,912 million, of which \$115,552 million, or 82.6 percent, was awarded under fixed price procedures and \$23,141 million, or 16.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,218 million, or 0.9 percent.

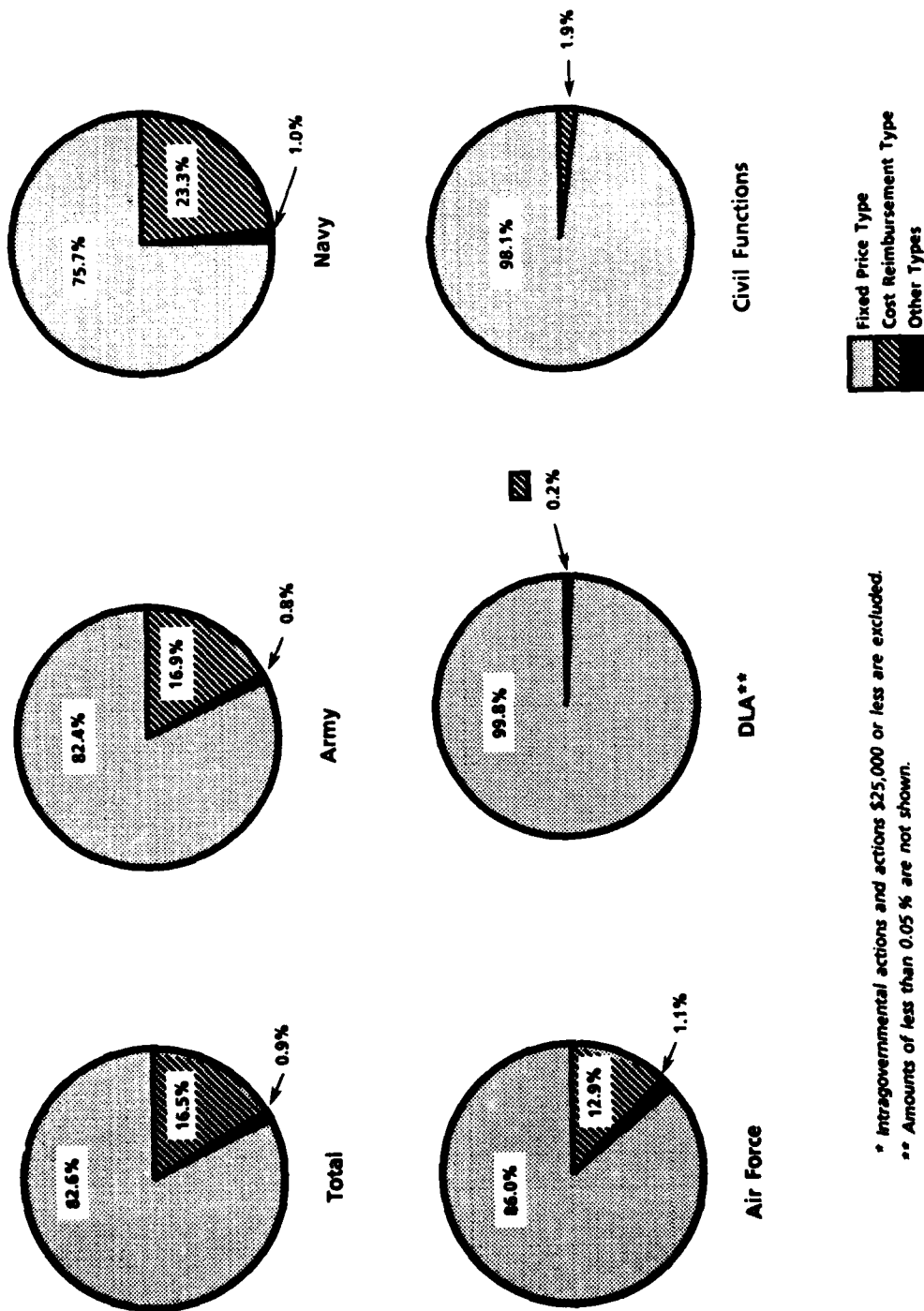
Cost-plus-fixed-fee (CPFF) contracts accounted for 8.1 percent of the total contract awards over \$25,000 during

FY 1985. The use of incentive contracts (both fixed and cost-types combined) decreased from 22.8 percent of total contract dollars in FY 1984 to 22.0 percent in FY 1985. The use of firm fixed-price contracts increased from 50.3 percent to 53.3 percent.

The total of 228,937 contract actions over \$25,000 for FY 1985 (see Table 16) includes 108,171 original contract actions and modifications calling for additional work and 120,766 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work increased by 9.1 percent, and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 5.2 percent.

Chart V
Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: FY 1985

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.
 ** Amounts of less than 0.05 % are not shown.

Table 16

DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:

FY 1984-FY 1985A

	NET VALUE (\$000)				TOTAL \$/				NUMBER OF PROCUREMENT ACTIONS				
	OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		
	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER
ACTIONS OVER \$25,000													
FIXED PRICE TYPE													
FIRM	74,503,325	53.3	82,835,884	50.3	176,767	77.2	92,993	83,774	183,856	76.9	83,872	79,884	
REDETERMINABLE	297,280	0.2	567,881	0.5	401	0.2	84	317	908	0.4	56	852	
INCENTIVE	24,337,817	17.4	21,840,000	17.5	5,144	2.2	686	4,458	4,981	2.3	781	4,180	
ECONOMIC PRICE ADJUSTMENT	16,414,084	11.7	15,673,308	12.5	6,867	3.0	2,867	3,900	6,603	3.1	3,759	2,844	
FIXED PRICE TYPE SUBTOTAL	115,552,316	82.8	100,916,834	80.7	189,179	82.6	96,730	92,449	176,328	82.4	88,468	87,860	
COST REIMBURSEMENT TYPE													
NO FEE	2,075,787	1.5	1,880,808	1.5	5,001	2.2	2,410	2,591	4,630	2.2	2,173	2,457	
FIXED FEE	11,400,151	8.1	10,439,865	8.4	22,857	9.9	7,093	15,564	21,241	9.9	6,843	14,588	
INCENTIVE FEE	6,389,419	4.6	6,675,880	5.3	1,716	0.7	354	1,362	1,907	0.9	347	1,560	
AWARD FEE	3,285,754	2.4	3,946,301	3.2	3,108	1.4	518	2,580	3,044	1.4	460	2,584	
COST REIMBURSEMENT TYPE SUBTOTAL	23,141,121	16.9	22,942,865	18.4	32,482	14.2	10,375	22,107	30,822	14.4	9,623	21,199	
OTHER TYPES													
TIME AND MATERIALS	1,045,745	0.7	967,590	0.8	5,911	2.6	877	5,234	5,361	2.5	592	4,769	
LABOR HOURS	172,814	0.1	181,421	0.2	1,365	0.6	389	978	1,371	0.6	449	922	
OTHER TYPES SUBTOTAL	1,218,659	0.9	1,159,011	0.9	7,276	3.2	1,086	6,210	6,732	3.1	1,041	5,691	
ACTIONS OVER \$25,000 SUBTOTAL	139,812,096	100.0	125,018,710	100.0	228,937	100.0	108,171	120,766	213,882	100.0	99,132	114,750	
ACTIONS \$25,000 OR LESS	11,414,698		10,914,808		13,329,496				13,420,282				
INTRAGOVERNMENTAL/FMS	12,388,566		10,098,092		1,121,500				1,136,425				
TOTAL	193,725,360		146,031,610		14,879,933				14,770,589				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ LESS THAN 0.05 PERCENT

Table 16 (Continued)
 DOD Prime Contract Awards by Type of Pricing
 Provision, According to Defense Component:
 FY 1984-FY 1985A

ARMY												
NUMBER OF PROCUREMENT ACTIONS												
NET VALUE (\$'000)												
OCT 84-SEP 85												
OCT 83-SEP 84												
OCT 84-SEP 85												
OCT 83-SEP 84												
AMOUNT PERCENT												
AMOUNT PERCENT												
TOTAL PERCENT												
TOTAL PERCENT												
NEW WORK												
OTHER												
TOTAL PERCENT												
NEW WORK												
OTHER												
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM												
REDETERMINABLE												
INCENTIVE												
ECONOMIC PRICE ADJUSTMENT												
FIXED PRICE TYPE SUBTOTAL												
COST REIMBURSEMENT TYPE												
NO FEE												
FIXED FEE												
INCENTIVE FEE												
AWARD FEE												
COST REIMBURSEMENT TYPE SUBTOTAL												
OTHER TYPES												
TIME AND MATERIALS												
LABOR HOURS												
OTHER TYPES SUBTOTAL												
ACTIONS OVER \$25,000 SUBTOTAL												
ACTIONS \$25,000 OR LESS												
INTRAGOVERNMENTAL/FMS												
TOTAL												
NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.												

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985A

NAVY												
NET VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS								
OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		
AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER	
25,835,535	57.4	21,485,551	54.4	52,440	89.1	22,984	29,478	45,043	88.6	19,271	25,772	
9,475		7,574		26		17	9	50	0.1	17	33	
7,562,894	16.8	6,137,666	15.5	1,907	2.5	288	1,819	1,982	2.9	251	1,731	
872,439	1.5	703,348	1.8	422	0.6	127	285	433	0.6	110	323	
34,080,343	75.7	28,334,139	71.7	54,785	72.2	23,396	31,399	47,508	70.3	19,649	27,859	
COST REIMBURSEMENT TYPE												
NO FEE	366,977	0.8	389,211	1.0	2,078	2.7	1,170	908	1,838	2.7	1,021	817
FIXED FEE	6,201,051	13.8	5,586,275	14.1	12,630	16.7	2,792	9,838	11,849	17.5	2,728	8,121
INCENTIVE	2,840,043	5.9	2,380,212	6.0	484	0.6	122	342	579	0.9	127	452
AWARD FEE	1,265,773	2.8	2,378,265	6.0	1,941	2.6	308	1,633	2,084	3.1	260	1,824
COST REIMBURSEMENT TYPE SUBTOTAL	10,473,844	23.3	10,734,963	27.2	17,113	22.6	4,392	12,721	16,350	24.2	4,136	12,214
OTHER TYPES												
TIME AND MATERIALS	283,187	0.6	274,233	0.7	2,687	3.5	281	2,408	2,426	3.6	286	2,140
LABOR HOURS	158,489	0.4	180,765	0.5	1,278	1.7	359	919	1,299	1.9	421	878
OTHER TYPES SUBTOTAL	441,676	1.0	454,998	1.2	3,945	5.2	620	3,325	3,725	5.5	707	3,018
ACTIONS OVER \$25,000 SUBTOTAL	44,995,863	100.0	39,524,100	100.0	75,853	100.0	25,408	47,445	67,583	100.0	24,492	43,091
ACTIONS \$25,000 OR LESS	2,801,501		2,551,930		2,778,424				2,680,719			
INTRAGOVERNMENTAL/FMS	4,228,999		3,355,004		333,719				279,703			
TOTAL	\$52,026,363		\$45,431,034		3,187,986				3,008,005			
NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.												

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
Dod Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985A

	NET VALUE (\$000)				AIR FORCE				NUMBER OF PROCUREMENT ACTIONS			
	OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84		OCT 84-SEP 85		OCT 83-SEP 84	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	18,520,488	42.9	18,533,724	41.0	40,804	78.0	18,653	21,951	40,883	77.9	18,940	23,943
REDUCIBLE	4,713	10.7	182,124	0.5	233	0.4	7	226	734	1.4	8	725
INCENTIVE	14,764,717	32.4	13,237,497	32.8	2,777	5.3	292	2,485	2,359	4.5	385	1,874
ECONOMIC PRICE ADJUSTMENT	4,893,173	10.7	3,833,893	9.8	1,005	1.9	298	709	1,194	2.3	372	822
FIXED PRICE TYPE SUBTOTAL	38,173,875	86.0	33,887,338	84.0	44,819	85.7	19,248	25,371	45,170	86.1	17,706	27,464
COST REIMBURSEMENT TYPE												
NO FEE	1,120,212	2.5	920,708	2.3	1,171	2.3	351	820	1,151	2.2	391	780
FIXED FEE	1,533,752	3.4	1,262,557	3.2	3,371	6.5	1,076	2,295	3,319	6.3	972	2,347
INCENTIVE FEE	2,127,556	4.7	2,806,336	6.6	805	1.5	61	434	585	1.1	84	501
AWARD FEE	1,085,188	2.4	949,151	2.3	884	1.3	107	577	587	1.1	86	511
COST REIMBURSEMENT TYPE SUBTOTAL	5,876,710	12.9	5,860,002	14.8	5,721	11.0	1,595	4,126	5,632	10.7	1,483	4,149
OTHER TYPES												
TIME AND MATERIALS	495,880	1.1	487,376	1.2	1,691	3.2	203	1,488	1,635	3.1	123	1,512
LABOR HOURS	1,327	3.0	3,248	8.1	10	0.0	4	6	22	0.0	8	16
OTHER TYPES SUBTOTAL	497,207	1.1	490,624	1.2	1,701	3.3	207	1,494	1,657	3.2	129	1,528
ACTIONS OVER \$25,000 SUBTOTAL	45,547,592	100.0	40,337,664	100.0	52,041	100.0	21,050	30,981	52,459	100.0	19,318	28,141
ACTIONS \$25,000 OR LESS	2,096,641		2,984,943		4,532,189				4,726,186			
INTRAGOVERNMENTAL/FMS	4,758,486		3,516,378		326,168				327,620			
TOTAL	553,302,719		546,839,285		4,910,379				5,106,285			

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985A

	DEFENSE LOGISTICS AGENCY									
	NET VALUE (\$000)			NUMBER OF PROCUREMENT ACTIONS						
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 84-SEP 85	OCT 84-SEP 85	OCT 84-SEP 85	OCT 84-SEP 85	OCT 84-SEP 85	OCT 84-SEP 85	OCT 84-SEP 85
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	NEW WORK	OTHER	TOTAL	NEW WORK	OTHER
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	5,218,735	41.0	5,253,509	41.4	30,045	90.7	21,308	8,737	28,907	90.3
REDETERMINABLE	3,258	0.0	5,918	0.1	22	0.1	5	17	33	0.1
INCENTIVE	0	0.0	0	0.0	0	0.0	0	0	0	0.0
ECONOMIC PRICE ADJUSTMENT	7,484,511	58.8	7,412,908	58.4	2,967	9.0	2,306	661	3,025	9.4
FIXED PRICE TYPE SUBTOTAL	12,706,502	99.8	12,672,335	99.9	33,034	99.7	23,619	9,415	31,965	99.8
COST REIMBURSEMENT TYPE										
NO FEE	821	0.0	587	0.0	6	0.0	2	6	4	0.0
FIXED FEE	25,222	0.2	12,158	0.1	69	0.2	13	58	51	0.2
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0
AWARD FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0
COST REIMBURSEMENT TYPE SUBTOTAL	26,043	0.2	12,745	0.1	77	0.2	15	62	55	0.2
OTHER TYPES										
TIME AND MATERIALS	2,133	0.0	837	0.0	11	0.0	1	10	4	0.0
LABOR HOURS	406	0.0	53	0.0	4	0.0	3	1	1	0.0
OTHER TYPES SUBTOTAL	2,539	0.0	890	0.0	15	0.0	4	11	5	0.0
ACTIONS OVER \$25,000 SUBTOTAL	12,735,084	100.0	12,685,970	100.0	33,126	100.0	23,838	9,488	32,025	100.0
ACTIONS \$25,000 OR LESS	2,071,810		1,923,838		1,370,478			1,301,352		
INTRAGOVERNMENTAL/FMS	365,629		274,253		53,822			48,328		
TOTAL	\$15,172,523		\$14,884,061		1,457,428			1,381,705		

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Concluded)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1984-FY 1985A

	CIVIL FUNCTIONS									
	NET VALUE (\$'000)		NUMBER OF PROCUREMENT ACTIONS							
	OCT 84-SEP 85	OCT 83-SEP 84	OCT 84-SEP 85	OCT 83-SEP 84	NEW WORK	OTHER	TOTAL PERCENT	NEW WORK	OTHER	
AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT	AMOUNT PERCENT
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	1,452,576	87.5	1,535,721	86.9	4,795	87.2	2,298	2,497	4,612	86.5
REDETERMINABLE	217	0.1	36	0.1	7	0.1	0	7	1	0.1
INCENTIVE	128	0.0	1,218	0.1	1	0.0	0	1	2	0.0
ECONOMIC PRICE ADJUSTMENT	8,363	0.6	15,863	1.0	30	0.6	5	25	44	0.8
FIXED PRICE TYPE SUBTOTAL	1,461,284	88.1	1,552,838	87.0	4,822	88.0	2,303	2,530	4,659	87.5
COST REIMBURSEMENT TYPE										
NO FEE	25,535	1.7	28,605	1.9	81	1.6	36	45	84	2.0
FIXED FEE	1,263	0.1	1,032	0.1	12	0.2	4	8	16	0.3
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0
AWARD FEE	2,013	0.1	1,942	0.1	7	0.1	1	6	8	0.2
COST REIMBURSEMENT TYPE SUBTOTAL	28,811	1.9	32,579	2.1	100	2.0	41	59	118	2.5
OTHER TYPES										
TIME AND MATERIALS	0	0.0	0	0.0	0	0.0	0	0	0	0.0
LABOR HOURS	0	0.0	0	0.0	0	0.0	0	0	0	0.0
OTHER TYPES SUBTOTAL	0	0.0	0	0.0	0	0.0	0	0	0	0.0
ACTIONS OVER \$25,000 SUBTOTAL	1,490,085	100.0	1,585,517	100.0	4,933	100.0	2,344	2,589	4,777	100.0
ACTIONS \$25,000 OR LESS	201,733		200,857		484,540				511,648	
INTRAGOVERNMENTAL/FMS	75,077		66,971		34,332				40,804	
TOTAL	\$1,766,805		\$1,853,345		523,805				557,230	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 17

**DoD Prime Contract Awards by Type of Pricing Provision:
FY 1976-FY 1985^A**
(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1976		FY 1977		FY 1978		FY 1979		FY 1980	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL	\$36,295,370	100.0	\$44,764,792	100.0	\$52,748,848	100.0	\$58,114,392	100.0	\$67,340,684	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$26,661,233	73.5	\$32,649,323	72.9	\$38,803,542	73.6	\$43,143,170	74.1	\$50,736,033	75.3
Firm	15,355,121	42.3	17,628,776	39.4	20,909,464	39.6	26,358,716	45.4	31,056,373	46.1
Redeterminable	468,848	1.3	654,277	1.5	927,337	1.8	1,204,659	2.0	1,204,045	1.8
Incentive	6,393,747	17.6	9,003,706	20.1	10,476,139	19.9	9,704,959	16.7	8,160,808	12.1
Escalation	4,443,517	12.2	5,362,564	12.0	6,490,602	12.3	5,874,836	10.1	10,314,807	15.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$9,634,137	26.5	\$12,115,469	27.1	\$13,945,306	26.4	\$14,971,222	25.9	\$16,604,651	24.7
No Fee	1,043,489	2.9	994,647	2.2	1,174,687	2.2	1,162,825	2.0	1,333,227	2.0
Fixed Fee	3,982,870	11.0	4,818,276	10.8	5,714,745	10.8	6,683,882	11.5	7,204,473	10.6
Incentive Fee	3,792,226	10.4	5,124,815	11.4	5,133,722	9.7	5,078,528	8.8	5,537,983	8.2
Award Fee	619,285	1.7	840,987	1.9	1,522,149	2.9	1,549,047	2.7	2,019,427	3.0
Other ^B	196,267	0.5	336,744	0.8	400,003	0.8	496,940	0.9	609,541	0.9
TOTAL	\$88,362,777	100.0	\$104,776,138	100.0	\$119,805,115	100.0	\$125,018,710	100.0	\$139,912,096	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$68,617,523	77.7	\$80,326,610	76.7	\$98,130,187	82.0	\$100,916,834	80.7	115,552,316	82.6
Firm	42,092,404	47.6	52,700,545	50.3	55,195,592	46.1	62,835,564	50.3	74,503,325	53.3
Redeterminable	1,504,164	1.7	1,348,508	1.3	907,403	0.8	567,861	0.5	297,280	0.2
Incentive	11,754,072	13.3	16,426,479	15.7	25,359,090	21.2	21,840,000	17.5	24,337,617	17.4
Escalation	13,266,883	15.0	9,851,078	9.4	16,688,102	13.9	15,673,309	12.5	16,414,094	11.7
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$19,745,254	22.3	\$24,449,528	23.3	\$21,674,928	18.0	\$24,101,876	19.3	\$24,359,780	17.5
No Fee	1,367,621	1.5	1,958,292	1.9	1,670,481	1.4	1,880,809	1.5	2,075,797	1.5
Fixed Fee	7,934,342	9.0	9,930,364	9.5	11,306,829	9.4	10,438,865	8.4	11,400,151	8.1
Incentive Fee	6,674,309	7.6	7,953,877	7.6	4,487,490	3.7	6,675,890	5.3	6,368,429	4.6
Award Fee	2,953,515	3.3	3,643,699	3.5	3,193,389	2.7	3,946,301	3.2	3,295,754	2.4
Other ^B	815,467	0.9	963,296	0.9	1,016,739	0.8	1,159,011	0.9	1,218,659	0.9

^A For definitions and coverage, see Notes on Coverage.

^B Includes Time and Materials and Labor Hour Contracts

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Small businesses received 37.0 percent of the total committed for subcontracting work during FY 1985, compared with 37.7 percent for FY 1984. Comparative data for FY 1976 through FY 1985 are given below.

Commitments for DoD small business subcontracting work by 1,205 reporting large contractors totaled \$ 54,494 million in FY 1985, which was a 14.5 percent increase from the \$ 47,582 million reported by 1,208 large contractors in FY 1984.

(Amounts in Millions)

	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
1. Number of Large Contractors Reporting	703	737	810	832	1,023	1,133	1,170	1,173	1,208	1,205
2. Military Subcontract Commitments	\$11,887	\$15,038	\$17,482	\$21,245	\$25,499	\$33,937	\$35,329	\$39,796	\$47,582	\$54,494
a. Small Businesses	4,475	5,863	7,115	9,071	10,824	13,006	13,380	15,598	17,957	20,145
b. Other Businesses	7,412	9,175	10,367	12,174	14,675	20,931	21,949	24,198	29,625	34,349
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	37.6	39.0	40.7	42.7	42.4	38.3	37.9	39.2	37.7	37.0

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
 Defense Commercial Communications Office
 Defense Communications Agency
 Defense Mapping Agency
 Defense Nuclear Agency
 Defense Supply Service - Washington
 National Security Agency
 Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)
 Uniformed Services University of Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services

required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).

END

FILMED



DTIC